

Financial statements of

Toronto Waterfront Revitalization Corporation
(c.o.b. as Waterfront Toronto)

March 31, 2017

Toronto Waterfront Revitalization Corporation

March 31, 2017

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Independent Auditor's Report

To the Board of Directors of Toronto Waterfront Revitalization Corporation

We have audited the accompanying financial statements of Toronto Waterfront Revitalization Corporation, which comprise the statement of financial position as at March 31, 2017, and the statements of financial activities, remeasurement gains and losses, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Toronto Waterfront Revitalization Corporation as at March 31, 2017, and the results of its operations, its remeasurement gains and losses and its cash flows for the year then ended, in accordance with Canadian public sector accounting standards.

BDO CANADA LLP

Chartered Professional Accountants, Licensed Public Accountants
Mississauga, Ontario
June 13, 2017



Management's Responsibility for the Financial Statements

June 13, 2017

The integrity and objectivity of the accompanying financial statements of the Toronto Waterfront Revitalization Corporation ("the Corporation") is the responsibility of management. These financial statements have been prepared in accordance with Canadian public sector accounting standards established by the Chartered Professional Accountants of Canada (CPA Canada). Significant accounting policies of the Corporation are described in Note 2 to the financial statements.

Management is also responsible for maintaining a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded, and reliable financial information is available on a timely basis for the preparation of the financial statements.

Management meets with the external auditors, the Finance, Audit and Risk Management Committee and the Board of Directors to review the financial statements and discuss any significant financial reporting or internal control matters prior to approval of the financial statements.

The financial statements have been audited by BDO Canada LLP, the independent external auditors appointed by the Board of Directors. The accompanying Independent Auditor's Report outlines Management's responsibilities, the auditor's responsibilities, the scope of its examination and its opinion on the Corporation's financial statements.



President and CEO



Chief Financial Officer

Toronto Waterfront Revitalization Corporation

Statement of financial position

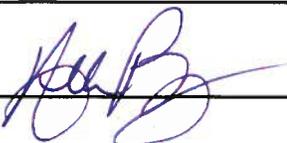
as at March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Assets		
Current assets		
Cash (Note 9)	16,966,265	6,167,082
Short-term investments	15,052,356	7,872,765
Receivables (Note 3)	18,072,577	23,311,094
Deposits, prepaid expenses, rent receivable and other assets (Note 4)	4,785,015	4,739,983
	54,876,213	42,090,924
Restricted cash & investments (Note 5)	11,484,278	16,691,071
Assets under development (Note 6)	300,135,354	309,114,553
Capital assets (Note 7)	87,699,936	104,473,822
Other assets (Note 8)	26,625	4,095,155
	454,222,406	476,465,525
Liabilities and net assets		
Current liabilities		
Accounts payable and accrued liabilities (Note 10)	6,700,489	8,004,294
Deferred contributions and grants (Note 11)	45,446,291	58,342,841
Other liabilities and settlements (Note 12)	466,631	267,151
	52,613,411	66,614,286
Other liabilities and settlements (Note 12)	5,491,844	5,069,396
	58,105,255	71,683,682
Net assets (Note 13)	396,117,151	404,781,843
	454,222,406	476,465,525

The accompanying notes are an integral part of the financial statements.

Approved on behalf of the Board:


_____ Director


_____ Director

Toronto Waterfront Revitalization Corporation

Statement of financial activities

as at March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Revenue		
Province of Ontario	4,000,000	20,223,287
City of Toronto	5,804,106	30,042,127
Other restricted contributions	4,027,662	2,296,212
	13,831,768	52,561,626
Less: Government contributions for land and/or assets under development	(11,471,822)	(19,941,311)
Decrease/(increase) in deferred contributions for continuing operations related to future periods	12,896,550	(7,734,652)
	15,256,496	24,885,663
Expenses (Note 14)		
Waterfront-Wide Initiatives	5,898,571	13,842,907
Port Lands	3,651,361	7,124,034
Central Waterfront	2,067,890	3,232,028
East Bayfront	1,865,091	5,026,858
West Don Lands	861,562	863,764
	14,344,475	30,089,591
Excess (deficiency) of revenues over expenses before other items	912,021	(5,203,928)
Net other operating income (Note 17)	2,148,935	1,310,505
Net gain on sale of land and parking facility (Note 18)	3,326,343	-
Excess (deficiency) of revenues over expenses	6,387,299	(3,893,423)

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation
Statement of remeasurement gains and losses
year ended March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Accumulated remeasurement gains, beginning of the year	1,635	19,850
Unrealized gains (losses) attributable to:		
Short term investments	125,736	(13,032)
Net remeasurement gains (losses) for the year	125,736	(13,032)
Amounts reclassified to the statement of financial activities	-	(5,183)
Accumulated remeasurement gains, end of the year	127,371	1,635

Statement of changes in net assets
year ended March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Net assets, beginning of year	404,781,843	521,430,451
Add: Excess (deficiency) of revenue over expenses	6,387,299	(3,893,423)
Add: Net remeasurement gains (losses)	125,736	(13,032)
Less: Remeasurement gains reclassified to the statement of financial activities	-	(5,183)
Less: transfer of assets to Government (Note 6)	(26,649,549)	(132,678,281)
Add: Government contributions for assets under development	11,471,822	19,941,312
Net assets, end of the year	396,117,151	404,781,843

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation

Statement of cash flows

year ended March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Cash flows from operating activities		
Cash received from:		
Government and other restricted contributions for operating activities	13,339,336	47,852,546
Unrestricted contributions for operating activities	12,063,680	4,000,000
Investment income received for operating activities	116,685	96,288
Sales tax rebates	2,844,370	5,993,107
Net rental income received for operating activities	2,276,602	2,379,172
	30,640,673	60,321,113
Cash paid for:		
Planning and implementation expenses	(11,843,197)	(29,370,868)
Project support expenses	(8,105,228)	(7,372,812)
Transfer payments	(788,500)	(20,147,600)
	(20,736,925)	(56,891,280)
Net cash received from operating activities	9,903,748	3,429,833
Cash flows from capital activities		
Cash received from government contributions for assets under development		
	16,962,658	11,118,033
Cash used to acquire capital assets	(321,717)	(158,182)
Cash used to acquire assets under development	(15,210,574)	(51,534,241)
Net cash received (paid) for capital activities	1,430,367	(40,574,390)
Cash flows from investing activities		
Cash received from short term investments redemption		
	1,000,000	34,559,363
Cash used to purchase additional security investments	(1,621,362)	-
Invested in restricted cash	86,430	-
Cash paid for borrowing costs	-	(85,797)
Net cash (paid)/received from investment activities	(534,932)	34,473,566
Increase (decrease) in cash	10,799,183	(2,670,990)
Cash, beginning of the year	6,167,082	8,838,072
Cash, end of the year	16,966,265	6,167,082

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

1. Description of Corporation

The Toronto Waterfront Revitalization Corporation (the "Corporation" or "TWRC") was initially incorporated on November 1, 2001 under the Ontario Business Corporations Act with the Province of Ontario being its sole shareholder.

Pursuant to the Toronto Waterfront Revitalization Corporation Act, 2002 (the "Act"), the Corporation was continued as a corporation without share capital on May 15, 2003. The Corporation is deemed not to be a Crown Agency within the meaning of the Crown Agency Act.

Under the Act, the Corporation's objects are to:

- (a) implement a plan that enhances the economic, social and cultural value of the land in the designated waterfront area and create an accessible and active waterfront for living, working and recreation and to do so in a fiscally and environmentally responsible manner;
- (b) ensure that ongoing development in the designated waterfront area can continue in a financially self-sustaining manner;
- (c) promote and encourage involvement of the private sector in the development of the designated waterfront area;
- (d) encourage public input into the development of the designated waterfront area; and
- (e) engage in such other activities as may be prescribed by regulation.

2. Significant accounting policies

(a) Basis of presentation

These financial statements have been prepared in accordance Canadian public sector accounting standards for not-for-profit organizations including the 4200 series of standards contained in the Chartered Professional Accountants (CPA) handbook.

(b) Revenue recognition

The Corporation follows the deferral method of accounting for restricted contributions. Under this method, restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Restricted contributions for which the related restrictions remain unfulfilled are accumulated as deferred contributions.

Contributions used for the purchase of amortized capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital assets. Contributions for the purchase of non-amortized capital assets such as land as well as assets under development which will be transferred to government(s) upon completion are recognized as a direct contribution to net assets.

Under the Contribution Agreements, contributions from the Governments can only be applied towards payments of eligible costs in respect of project activities, as defined in the Contribution Agreements. Unrestricted contributions such as other operating items are recognized as revenue in the current period.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

2. Significant accounting policies (con't)

In addition to contributions, the Corporation has several other revenue streams, which it accounts for as follows:

(i) **Property Operations:** Property revenues primarily consist of rental revenues from leasing activities and parking operations. Revenues from parking operations are recognized at the point of service on a cash basis. Property rental income is recognized as it is earned over the course of a tenants lease. Waterfront Toronto has retained substantially all of the risks and benefits of ownership of the properties which it rents out and therefore accounts for leases with its tenants as operating leases. Rental revenue includes recoveries of operating expenses, including property, capital and similar taxes. Operating expense recoveries are recognized in the period that they are chargeable to tenants.

(ii) **Land Sales:** The gain or loss from the sale of real property owned by TWRC is recognized when title passes to the purchaser (control is transferred) upon closing at which time all or substantially all of the funds are receivable, or have been received, and the conditions of the sale have been completed.

(iii) **Delivery Agreements:** The Corporation has entered into certain agreements to deliver construction management and development services. Under these agreements, TWRC bills eligible costs to clients as they are incurred. Revenue from delivery agreements is recognized at the time of billing, when the costs become measurable and collection is reasonably assured.

(c) Financial instruments

Financial instruments are recorded at cost when acquired, except for contributions that are recorded at fair value. In subsequent periods, investments traded in an active market are reported at fair value, with any unrealized gains and losses reported in the statement of remeasurement gains and losses. All other financial instruments are recorded at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each balance sheet date and charged to the financial instrument for those measured at amortized cost.

Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

(i) **Level 1:** Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

(ii) **Level 2:** Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

(iii) **Level 3:** Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Short-term investments consist of guaranteed investment certificates (GICs) and cashable bonds, which mature in December 2019. GICs are classified as Level 1 in the fair value hierarchy whereby their fair value is based on quoted prices in active markets for identical assets. Cashable bonds are classified as level 2 in the fair value hierarchy whereby their fair value is based on inputs other than quoted prices included in level 1 that are observable for the asset either directly or indirectly. There have been no transfers from Level 1, Level 2 or Level 3.

(d) Transfer payments and grants

The Corporation has entered into agreements with third parties who are responsible for managing various projects on Toronto's Waterfront. Expenditures related to these projects are recorded in the statement of financial activities as transfer payments and grants. Under the terms of the agreements, the Corporation does not assume ownership or ongoing operational responsibility during development or upon project completion.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

2. Significant accounting policies (con't)

(e) Allocation of general support expenses

The Corporation incurs a number of general support expenses that are common to the administration of the organization and each of its projects. General support expenses are incurred to support the functional areas of construction/implementation, planning, design and approvals, and project management. The expenses are allocated using a burden rate based on general support expenses as a proportion of direct labour costs.

(f) Taxes

The Corporation is exempt from income taxes pursuant to paragraph 149(1) (d.3) of the Income Tax Act (Canada) and is eligible to claim a rebate of approximately 86.5% for HST paid on property and services acquired pursuant to section 123(1)(b) of the Excise Tax Act.

(g) Assets under development

Assets under development represent those investments in assets which the Corporation has been directed to develop under an executed agreement and the Corporation has actual or beneficial ownership during the development stage. Land under this category represents all costs associated with getting a parcel of land site ready for development, including costs associated with contracting with a developer, rezoning, and soil management and treatment.

Upon substantial completion these assets are either transferred to a respective government who assumes ownership and ongoing operational responsibility, transferred to capital assets for those assets the Corporation continues to have actual or beneficial ownership over, or sold to a third party. These assets transferred to a respective government are considered a related party transaction and the difference between cost and proceeds is recorded directly to net assets. Any gain or loss on assets sold to a third party is recorded through the statement of financial activities.

Assets under development are recognized at cost, are not amortized and include both direct project costs as well as overhead costs directly attributable to the asset under development.

(h) Capital assets

Capital assets are recorded at cost less accumulated amortization. With the exception of land which is not amortized. Capital assets less residual value are amortized on a straight-line basis over their estimated useful lives as follows:

Parking facility	10 years
Computer hardware and software	3 years
Leasehold improvements	5 years
Furniture and fixtures	5 years
Office equipment	5 years

The cost incurred to enhance the service potential of a capital asset, including land, is a betterment and capitalized to the asset. Repairs and maintenance costs are charged to expense. When a capital asset no longer contributes to the Corporation's ability to provide services or the value of future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset's value.

(i) Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The items subject to the most significant estimates are the amortization and impairment of capital assets, accrued liabilities, deferred revenue and accrued benefit liability.

(j) Trusts under administration

Trusts administered by TWRC are not consolidated in the financial statements as they are not controlled by the Corporation.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

3. Receivables

	March 31, 2017	March 31, 2016
	\$	\$
Sale of parking facility (Note 18)	11,687,382	-
Developer receivables	4,000,000	4,000,000
Rent and other receivables	1,787,386	1,474,557
City of Toronto	435,329	3,336,537
HST receivable	162,480	-
Province of Ontario	-	14,500,000
	18,072,577	23,311,094

The Corporation completed the sale of a parking facility effective March 31, 2017. Closing funds were received on April 04, 2017. Developer receivables relate to the sale of land, are non-interest bearing and are collectible on March 31, 2018. This receivable is secured by an irrevocable letter of credit.

4. Deposits and prepaid expenses

	March 31, 2017	March 31, 2016
	\$	\$
Construction deposits	4,464,939	4,414,056
Prepaid expenses	287,610	293,460
Current portion of prepaid expenses and rent receivables (Note 8)	32,467	32,467
	4,785,015	4,739,983

The Corporation has provided the City of Toronto (the "City") and Toronto Hydro with certain construction deposits to guarantee satisfactory performance, completion of work and related obligations required for the construction of municipal and hydro infrastructure by the Corporation. The construction deposits will be released to Waterfront Toronto at the expiration of certain performance and guarantee periods. The construction deposits paid to the City of \$2,181,199 (2016 - \$2,181,199) are non-interest bearing; and the construction deposits outstanding from Toronto Hydro of \$2,283,740 (2016 - \$2,232,858) will be returned to TWRC including interest at the Prime Business Rate set by the Bank of Canada less two percent.

5. Restricted cash and investments

The Corporation has received deposits that are subject to restrictions that prevent its use for operating purposes, as outlined below:

	March 31, 2017	March 31, 2016
	\$	\$
East Bayfront public art	3,130,500	-
Deposit - Broadband services	2,803,370	2,803,370
Deposit - Bayside project agreement	2,125,852	2,098,817
West Don Lands security fund	1,574,638	7,873,190
East Bayfront child care facility	1,448,147	1,431,491
Escrow Account - River City development	291,642	359,935
Holdbacks payable (including HST)	110,129	2,124,267
	11,484,278	16,691,071

WDL Security funds of \$1,574,638 represents financial security for municipal infrastructure necessary for West Don Lands Phase 1 development to be released to Waterfront Toronto in FY 2017/18.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

6. Assets under development

The following table details assets under development by category:

	March 31, 2017	March 31, 2016
	\$	\$
Roads, public realm, utilities	244,640,810	235,387,536
Parkland	15,656,307	41,643,663
Land under development	39,838,237	32,083,354
	300,135,354	309,114,553

The following table details assets under development by precinct:

	East Bayfront	Central Waterfront	West Don Lands	Port Lands	Total
	\$	\$	\$	\$	\$
Opening balance, April 1, 2016	183,150,894	10,558,967	115,404,692	-	309,114,553
Capital additions	11,061,192	516,335	740,609	1,464,729	13,782,865
Direct project management - Note 14	1,257,482	95,735	156,292	-	1,509,509
General and support expenses - Note 14	2,023,164	106,192	248,620	-	2,377,976
Transfers of completed assets to Government	-	-	(26,649,549)	-	(26,649,549)
Closing balance, March 31, 2017	197,492,732	11,277,229	89,900,664	1,464,729	300,135,354

During the year ended March 31, 2017 construction was substantially completed on portions of Corktown Common in the West Don Lands. Pursuant to the execution of the relevant acceptance documents, these assets costing \$26,649,549 were formally transferred to the City of Toronto. This transfer has been recorded as a reduction to assets under development and included as a distribution of net assets in the statement of changes in net assets.

7. Capital assets

	March 31, 2017		March 31, 2016	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
	\$	\$	\$	\$
Land	87,305,565	-	87,305,565	-
Computer hardware and software	3,224,739	2,874,875	3,124,283	2,693,938
Leasehold improvements	720,569	681,895	676,298	675,569
Furniture and fixtures	665,537	660,040	659,867	658,934
Office equipment	269,054	268,718	269,053	268,490
Parking facility	-	-	21,200,570	4,464,883
	92,185,464	4,485,528	113,235,636	8,761,814
Cost less accumulated amortization		87,699,936		104,473,822

The Corporation owns land containing environmental contamination. The costs associated with the Corporation's environmental remediation, which depends on the ultimate use of the lands, will be recognized in the period when an obligation arises. During the year, the Corporation sold its concession in the parking facility located at 51 Dockside Drive (Note 18).

The Corporation owns buildings on a number of its properties. As none of the buildings are intended for use other than on a temporary rental basis and all will ultimately be demolished, they have been recorded at a carrying value of \$Nil (2016 - \$Nil).

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

8. Other assets

	March 31, 2017	March 31, 2016
	\$	\$
Developer receivable	26,625	4,026,625
Prepaid expenses and rent receivables	32,467	100,997
	59,092	4,127,622
Less: current portion (Note 4)	(32,467)	(32,467)
	26,625	4,095,155

9. Credit facility

In 2015 the Corporation secured a revolving credit facility which provides for a maximum borrowing amount of \$40 million. The facility bears interest at the Canadian Prime less 0.25%. The interest rate was 2.45% at March 31, 2017 (2016 - 2.45%). The facility is secured by a first lien interest over several of the Corporation's real properties in the City of Toronto and a General Security Agreement creating a first priority interest over property of the Corporation not obtained through a contribution agreement, including accounts receivable. At March 31, 2017 the Corporation had not drawn on the Facility and the full \$40,000,000 remained available.

Under the current financing agreement, the Corporation is subject to a financial covenant. The revolving credit facility stipulates that the Corporation must ensure that the most recent appraised value of the properties which secure the facility at all times provide a minimum of 150% coverage for the outstanding amount of credit. As at March 31, 2017, the Corporation is in compliance with this covenant and expects to be in compliance for the next 12 months.

10. Accounts payable and accrued liabilities

	March 31, 2017	March 31, 2016
	\$	\$
Accrued liabilities	5,555,936	5,373,463
Accounts payable	1,047,093	637,227
Holdbacks payable	97,460	1,879,883
HST payable	-	113,721
	6,700,489	8,004,294

11. Deferred contributions and grants

Deferred contributions and grants represent project specific contributions from Governments which have not been applied to eligible costs at March 31, 2017, as well as contributions received for the acquisition of capital assets which have yet to be amortized.

	March 31, 2017	March 31, 2016
	\$	\$
Expenditures of future periods		
Balance, beginning of year	50,925,223	41,545,360
Additional contributions	2,235,715	33,158,903
Less: amounts recognized as revenue	(8,109,019)	(23,779,040)
Balance, end of period	45,051,919	50,925,223
Capital contributions		
Balance, beginning of year	7,417,618	9,062,829
Add: contributions for acquisition of capital assets and assets under development	11,596,053	19,402,723
Less: direct contribution to net assets	(11,471,822)	(19,941,312)
Less: amount amortized to revenue	(7,147,477)	(1,106,622)
Balance, end of period	394,372	7,417,618
	45,446,291	58,342,841

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

12. Other liabilities and settlements

Other liabilities and settlements largely represent security and developer deposits.

	March 31, 2017	March 31, 2016
	\$	\$
Deposit - broadband services	2,989,064	2,465,222
Deposit - Bayside project agreement	2,131,658	2,098,817
Deposit - rent and other	466,631	401,386
Accrued benefit liability	371,122	371,122
Total other liabilities	5,958,475	5,336,547
Less: current portion	(466,631)	(267,151)
	5,491,844	5,069,396

13. Net assets

a) Net assets recorded on the Statement of Financial Position are comprised of the following:

	March 31, 2017	March 31, 2016
	\$	\$
Invested in capital assets (net of deferred capital contributions)	87,305,565	97,056,205
Invested in assets under development	300,135,354	309,114,553
Unrestricted surplus/(deficit) (Note 13b)	8,548,861	(1,390,549)
Accumulated re-measurement gains	127,371	1,635
	396,117,151	404,781,843

b) Unrestricted surplus/(deficit)

	March 31, 2017	March 31, 2016
	\$	\$
Unrestricted surplus/(deficit), opening balance	(1,390,549)	32,619,716
Excess (deficiency) of revenue over expenses	6,387,299	(3,893,423)
Contributed capital for parking facility	9,750,638	-
Transfer to assets under development	(6,198,527)	(30,116,842)
Unrestricted surplus/(deficit), closing balance	8,548,861	(1,390,549)

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

14. Expenses by Precinct and Function

	Waterfront Wide- Initiatives	Port Lands	Central Waterfront	East Bayfront	West Don Lands	Total Mar 31, 2017
	\$	\$	\$	\$	\$	\$
<i>Direct project costs:</i>						
Transfer payments and grants	552,426	-	-	-	-	552,426
Project planning and implementation costs	589,944	1,249,413	1,255,200	226,904	507,615	3,829,074
Amortization	-	-	-	1,245,675	-	1,245,675
Project management - salaries, fees and benefits	1,785,028	901,464	380,791	1,378,556	284,804	4,730,643
Less project management - salaries, fees and benefits related to assets under development (Note 6)	-	-	(95,735)	(1,257,482)	(156,292)	(1,509,509)
	2,927,398	2,150,877	1,540,256	1,593,653	636,127	8,848,310
<i>General expenses:</i>						
Salaries, fees and benefits	1,979,786	999,820	422,338	1,528,965	315,878	5,246,787
General and office administration	624,666	315,465	133,257	482,422	99,666	1,655,477
Communications, marketing and government relations	157,875	79,729	33,679	121,925	25,189	418,398
Information technology	139,575	70,487	29,775	107,792	22,269	369,899
Amortization	69,271	34,983	14,777	53,497	11,052	183,581
	2,971,174	1,500,484	633,826	2,294,603	474,055	7,874,142
Less general & support costs allocated to assets under development (Note 6)	-	-	(106,192)	(2,023,164)	(248,620)	(2,377,976)
	5,898,571	3,651,361	2,067,890	1,865,091	861,562	14,344,475

General expenses for the year ending March 31, 2017 have been allocated to precincts using an overhead burden rate of 1.66 (2016 - 2.06) for every \$1 of direct labour (project management - salaries and benefits). Total salaries, fees and benefits for the Corporation were \$9,977,430 for the year ending March 31, 2017 (2016 - \$8,930,328) comprising direct project management salaries, fees and benefits of \$4,730,643 (2016 - \$4,081,135) and general salaries, fees and benefits of \$5,246,787 (2016 - \$4,849,193).

Waterfront-wide initiatives include Gardiner/Lakeshore, Mimico Park, Port Union Waterfront Park.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

14. Expenses by Precinct and Function (Cont.)

	Waterfront Wide- Initiatives	Port Lands	Central Waterfront	East Bayfront	West Don Lands	Total Mar 31, 2016
	\$	\$	\$	\$	\$	\$
<i>Direct project costs:</i>						
Transfer payments and grants	11,477,800	-	-	36,493	42,709	11,557,002
Project planning and implementation costs	1,654,081	3,831,477	1,653,172	3,567,102	266,568	10,972,400
Amortization	-	-	-	1,246,117	-	1,246,117
Project management - salaries, fees and benefits	232,481	1,076,552	740,518	1,505,528	526,056	4,081,135
Less Project management - salaries, fees and benefits related to assets under development (Note 6)	-	-	(466,518)	(1,483,073)	(353,409)	(2,303,000)
	13,364,362	4,908,029	1,927,172	4,872,167	481,924	25,553,654
<i>General expenses:</i>						
Salaries, fees and benefits	276,233	1,279,156	879,881	1,788,864	625,058	4,849,193
General and office administration	133,884	619,979	426,459	867,023	302,952	2,350,297
Communications, marketing and government relations	37,639	174,295	119,891	243,747	85,169	660,741
Information Technology	18,677	86,487	59,491	120,950	42,262	327,867
Amortization	12,112	56,088	38,580	78,437	27,407	212,624
	478,545	2,216,005	1,524,303	3,099,021	1,082,848	8,400,722
Less general & support costs allocated to assets under development (Note 6)	-	-	(219,447)	(2,944,330)	(701,008)	(3,864,785)
	13,842,907	7,124,034	3,232,028	5,026,858	863,764	30,089,591

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

15. Commitments

The Corporation has corporate lease commitments of \$ 2,517,043 until March 31, 2023.

16. Risk disclosures

(i) Credit risk:

Credit risk arises from cash, short term investments, restricted cash and investments held with banks and credit exposure to governments and other debtors, including accounts receivable. The maximum exposure to credit risk is equal to the carrying value (net of allowances) of the financial assets. The objective of managing counterparty credit risk is to prevent losses on financial assets. The Corporation assesses the credit quality of funding partners and debtors, taking into account their financial position, past experience and other factors.

(ii) Liquidity risk:

Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they fall due. The Corporation's objective in managing liquidity risk is to ensure that it will always have sufficient liquidity to meet its commitments when due, without incurring unacceptable losses or risking damage to the Corporation's reputation. The Corporation manages exposure to liquidity risk by closely monitoring supplier and other liabilities; by focusing on debtor collection; and by requesting government funding in advance.

(iii) Market risk:

Market risk is the risk that changes in market prices, such as interest rates, will affect the fair value of recognized assets and liabilities or future cash flows of the Corporation's operations. The Corporation is exposed to changes in interest rates, which may impact interest revenue on short term investments. At March 31, 2017 had prevailing interest rates raised or lowered by 1% with all other variables held constant excess revenues over expenses would have increased or decreased by \$84,098 (2016 - \$173,891).

17. Net other operating income

	March 31, 2017	March 31, 2016
	\$	\$
Rental, parking and other income	4,450,962	4,571,985
Less: operating expenses	(3,125,628)	(3,713,790)
	1,325,334	858,195
Interest	506,835	452,311
Other Income	316,766	-
Net other operating income	2,148,935	1,310,505

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2017

18. Net gain on sale of land and parking facility

Gain on sales consists of sale of the parking facility at 51 Dockside Drive and sale of land in East Bayfront.

	March 31, 2017	March 31, 2016
	\$	\$
Sale of parking facility:		
Proceeds from sale	11,687,382	-
Less: Net book value	(15,679,992)	-
Less: Costs associated with the sale	(381,047)	-
Loss on sale of parking facility	(4,373,657)	-
Sale of East Bayfront land	7,700,000	-
Net gain on sale of land and parking facility	3,326,343	-

19. Trust under administration

In February of 2016, the Corporation became the administrator of the Project Under Gardiner fund (The Bentway). Based on the Memorandum of Understanding dated December 22, 2015, the total cost of the Project Under Gardiner is expected to total \$25,000,000, of which \$23,500,000 will flow to the Corporation to be used towards the execution of the project. Up until March 31, 2017 the Corporation has received \$20,500,000.

During the fiscal year ended March 31, 2017, the total cost to the Corporation for management of the Project Under Gardiner was \$398,382 in direct payroll charges, of which \$180,000 was charged to the fund (see project management fees below), the balance of \$218,382 being in-kind contributions.

The trust is entitled to any interest earned on the balance of funds. A summary of the trust's financial position, as at March 31, 2017, is as follows:

Financial Position as at March 31, 2017

	March 31, 2017	March 31, 2016
	\$	\$
Cash and accounts receivable	17,405,555	2,961,429
Assets under development	3,371,952	619,596
Total assets	20,777,507	3,581,025
Accounts payable and accrued liabilities	(250,816)	(578,752)
Net assets	20,526,691	3,002,273

Expenditures as of March 31, 2017

	March 31, 2017	February 17 to 31-Mar-16
	\$	\$
Direct Project Costs		
Planning and implementation	2,452,678	524,661
Public consultation and marketing	119,678	49,934
Project management fees	180,000	45,000
Total expenditures	2,752,356	619,596
Cumulative expenditure (from inception of trust)	3,371,952	619,596

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Notes to the financial statements

March 31, 2017

20. Contingent Liabilities

- (a) Under the terms and conditions of the Contribution Agreements, the Corporation provides an indemnity to the City, Province of Ontario and Government of Canada and their respective officers, employees and agents, from and against all claims, losses, damages, costs, expenses, actions and other proceedings related to any injury to or death of a person or damage to or loss of property, infringement of rights or any other loss or damages whatsoever arising directly or indirectly from any willful or negligent act, omission or delay on the part of the Corporation, the Corporation's directors, officers, employees, contractors, agents or Third Party Contractors, in carrying out a project or as a result of the project, except to the extent that the injury, loss or damage has been caused by the City, Province of Ontario and/or Government of Canada or their respective officers, employees or agents.

The Corporation requires all Eligible Recipients to indemnify the Corporation from and against liability on the same basis outlined above.

The Corporation requires most third party contractors to indemnify each level of government and the Corporation, its officers, employees and agents against all claims, liabilities and demands with respect to any injury to persons (including death), damage to, loss or destruction of property or infringement of rights caused by or arising directly from:

- (i) the breach of any term or condition of the contract by the third party contractor or its officers, employees or agents; or
 - (ii) any omission or any willful or negligent act of the third party contractor or its officers, employees or agents in relation to the applicable project.
- (b) Under the Delivery Agreement with each Eligible Recipient respectively, the Corporation provides an indemnity to the Eligible Recipient and its respective officers, employees and agents, from and against any claims with respect to direct loss arising from:
- (i) any breach by the Corporation of the Delivery Agreement or documents or certificates given pursuant to the Agreement, or
 - (ii) any negligent or willful acts or omissions of the Corporation, its officers, directors, employees or agents, in relation to the project.

Management attempts to limit the Corporation's exposure under these indemnifications through the purchase of directors and officers insurance, the allocation of risk to Eligible Recipients and contractors (outlined above) and through enforcing the Corporation's and Eligible Recipients' policies and procedures, as well as intense oversight where appropriate.

- (c) The Corporation has entered into a number of Development Agreements with third party builders with respect to lands located in the West Don Lands and East Bayfront. Under these agreements, the Corporation has provided the builders certain milestone representations based on specific Corporation development obligations. The representations primarily relate to schedule delays. The maximum potential future liability related to these representations is \$7.5 million under one development agreement with one builder and although under the other development agreements the amounts are not determinable, they are limited to the amount up to the respective builder's carrying costs and/or out of pocket expenses incurred on the development. No amount for these representations has been accrued in these financial statements. Management attempts to limit the Corporation's potential exposure under these guarantees through appropriate schedule, cost and scope management practices.
- (d) The Corporation has a municipal access agreement with the City of Toronto for the ongoing maintenance and potential removal of district energy pipes in West Don Lands. Management estimates the maximum potential liability to be \$1,600,000. These costs are currently unfunded.

21. Comparatives

Certain comparative amounts have been reclassified to conform with the current year's method of presentation.