Financial statements of

Toronto Waterfront Revitalization Corporation (c.o.b. as Waterfront Toronto)

March 31, 2021

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## Management's Responsibility for the Financial Statements

## June 24, 2021

The integrity and objectivity of the accompanying financial statements of the Toronto Waterfront Revitalization Corporation ("the Corporation") is the responsibility of management. These financial statements have been prepared in accordance with Canadian public sector accounting standards established by the Chartered Professional Accountants of Canada (CPA Canada). Significant accounting policies of the Corporation are described in Note 2 to the financial statements.

Management is also responsible for maintaining a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded, and reliable financial information is available on a timely basis for the preparation of the financial statements.

Management meets with the external auditors, the Finance, Audit and Risk Management Committee and the Board of Directors to review the financial statements and discuss any significant financial reporting or internal control matters prior to approval of the financial statements.

The financial statements have been audited by BDO Canada LLP, the independent external auditors appointed by the Board of Directors. The accompanying Independent Auditor's Report outlines Management's responsibilities, the auditor's responsibilities, the scope of its examination and its opinion on the Corporation's financial statements.

DocuSigned by George Zegarac 1E876AB833E3492

President and CEO

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## Chief Financial Officer



## Independent Auditor's Report

## To the Board of Directors of Toronto Waterfront Revitalization Corporation

## Opinion

We have audited the financial statements of Toronto Waterfront Revitalization Corporation (the "Corporation"), which comprise the statement of financial position as at March 31, 2021, and the statements of financial activities, remeasurement gains and losses, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2021, and the results of its operations, its remeasurement gains and losses, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

## Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



## Independent Auditor's Report (Continued)

## Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# BOO CANADA LLP

Chartered Professional Accountants, Licensed Public Accountants Mississauga, Ontario June 24, 2021

## Statement of financial position

as at March 31, 2021

	March 31,	March 31,
	2021	2020
	\$	\$
Assets		
Current assets		
Cash	104,592,114	87,249,424
Receivables (Note 3)	36,579,038	86,795,715
Deposits and prepaid expenses		
and other assets (Note 4)	4,784,428	4,850,089
	145,955,580	178,895,228
Restricted cash (Note 5)	40,234,509	27,693,933
Assets under development (Note 6)	955,012,647	685,913,187
Capital assets (Note 7)	89,882,349	90,692,130
	1,231,085,085	983,194,478
Liabilities and net assets		
Current liabilities		
Accounts payable and accrued liabilities (Note 9)	68,455,592	45,084,203
Deferred contributions (Note 10)	140,660,162	176,108,768
Other liabilities and settlements (Note 11)	1,117,303	948,086
	210,233,057	222,141,057
Other liabilities and settlements (Note 11)	1,890,528	4,560,003
Environmental and contaminated sites liability (Note 16)	2,075,900	-
	214,199,485	226,701,060
Net assets (Note 12)	1,016,885,600	756,493,418
	1,231,085,085	983,194,478

Approved on behalf of the Board: U # 7 Director Stephen Diamond Director

## Statement of financial activities

year ended March 31,2021

	March 31,	March 31,
	2021	2020
	\$	\$
Restricted Revenues:		
Province of Ontario	103,400,000	116,440,200
City of Toronto	62,612,065	102,223,613
Government of Canada	60,000,000	45,076,297
Other restricted contributions	998,688	3,033,639
	227,010,753	266,773,749
Less: Government contributions for assets		
under development	(256,316,839)	(191,126,483)
Decrease (increase) in deferred contributions for		
continuing operations related to future periods	35,448,606	(74,456,579)
	6,142,520	1,190,687
Expenses (Note 13)		
Eastern Waterfront Transit	3,024,123	1,122,781
Complete Communities	2,363,299	1,322,103
Signature Projects	1,895,452	559,814
Strategic Initiatives	1,133,488	1,331,304
Public Places	217,365	177,011
	8,633,727	4,513,013
Deficiency of revenue over expenses before other items	(2,491,207)	(3,322,326)
Environmental and contaminated sites expense (Note 16)	(2,075,900)	-
Net other operating income (Note 17)	500,940	2,948,145
Land sale proceeds and/or other income (Note 18)	17,485,877	360,150
Excess (deficit) of revenues over expenses	13,419,710	(14,031)

## Statement of remeasurement gains and losses

year ended March 31, 2021

	March 31,	March 31,
	2021	2020
	\$	\$
Accumulated remeasurement gains,		
beginning of the year	49,920	252,025
Unrealized (loss) gain attributable to		
foreign currency transactions	(124,636)	6,162
Unrealized (loss) attributable to		
forward exchange contracts (Note 20)	(442,384)	(260,869)
Unrealized gain attributable to		
short term investments	-	52,602
Net remeasurement (loss) for the year	(567,020)	(202,105)
Accumulated remeasurement (loss) gain, end of the year	(517,100)	49,920

## Statement of changes in net assets

year ended March 31, 2021

	March 31,	March 31,
	2021	2020
	\$	\$
Net assets, beginning of the year	756,493,418	579,897,673
Add: Excess (deficit) of revenues over expenses	13,419,710	(14,031)
Add: Net remeasurement (loss)	(567,020)	(202,105)
Add: Government contributions for assets under		
development	256,316,839	191,126,483
Less: Transfer of assets to Government (Note 6)	(8,336,109)	(14,314,602)
Less: Assets written off	(441,238)	-
Net assets, end of the year	1,016,885,600	756,493,418

## Statement of cash flows

year ended March 31, 2021

	March 31,	March 31,
	2021	2020
	\$	\$
Cash flows from operating activities		
Excess (deficit) of revenues over expenses	13,419,710	(14,031)
Adjustments to reconcile excess (deficiency) of revenues over expenses		
to net cash provided by operating activities		
Amortization of capital assets	875,173	489,621
Unrealized (loss) gain attributable to foreign currency transactions	(124,636)	6,162
Unrealized (loss) attributable to forward exchange contracts	(442,384)	(260,869)
Unrealized gain attributable to short term investments	-	52,602
Changes in non-cash working capital balances		
Net increase (decrease) in deferred contributions	(35,448,606)	74,456,579
Current assets (Receivables, Deposits and prepaid expenses)	50,282,338	(57,662,181)
Current liabilities (Payables, Other liabilities and settlements)	22,947,031	20,359,679
Net cash received from operating activities	51,508,626	37,427,562
Cash flows from capital activities		
Cash received from government contribution for assets		
under development	256,316,839	191,126,483
Cash used to acquire assets under development	(277,876,807)	(217,135,144)
Cash used to acquire capital assets	(65,392)	(1,040,093)
Net cash paid from capital activities	(21,625,360)	(27,048,756)
Cash flows from investing activities		
Invested in restricted cash and investments	(12,540,576)	(8,696,568)
Cash received from short-term investments	-	10,189,542
Net cash (paid) received from investment activities	(12,540,576)	1,492,974
Increase in cash	17,342,690	11,871,780
Cash, beginning of the year	87,249,424	75,377,644
Cash, end of the year	104,592,114	87,249,424

### 1. Description of Corporation

The Toronto Waterfront Revitalization Corporation (the "Corporation" or "TWRC") was initially incorporated on November 1, 2001 under the Ontario Business Corporations Act with the Province of Ontario being its sole shareholder.

Pursuant to the Toronto Waterfront Revitalization Corporation Act, 2002 (the "Act"), the Corporation was continued as a corporation without share capital on May 15, 2003. The Corporation is deemed not to be a Crown Agency within the meaning of the Crown Agency Act.

Under the Act, the Corporation's objects are to:

- (a) implement a plan that enhances the economic, social and cultural value of the land in the designated waterfront area and create an accessible and active waterfront for living, working and recreation and to do so in a fiscally and environmentally responsible manner;
- (b) ensure that ongoing development in the designated waterfront area can continue in a financially self-sustaining manner.
- (c) promote and encourage involvement of the private sector in the development of the designated waterfront area.
- (d) encourage public input into the development of the designated waterfront area; and
- (e) engage in such other activities as may be prescribed by regulation.

### 2. Significant accounting policies

(a) Basis of presentation

These financial statements have been prepared in accordance Canadian public sector accounting standards for not-for-profit organizations including the 4200 series of standards contained in the Chartered Professional Accountants (CPA) handbook.

### (b) Revenue recognition

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The Corporation follows the deferral method of accounting for restricted contributions. Under this method, restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Restricted contributions for which the related restrictions remain unfulfilled are accumulated as deferred contributions.

Contributions used for the purchase of amortized capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital assets. Contributions for the purchase of non-amortized capital assets such as land as well as assets under development which will be transferred to government(s) upon completion are recognized as a direct contribution to net assets.

Under the Contribution Agreements, contributions from the Governments can only be applied towards payments of eligible costs in respect of project activities, as defined in the Contribution Agreements. Unrestricted contributions such as other operating items are recognized as revenue in the current period.

In addition to contributions, the Corporation has several other revenue streams, which it accounts for as follows:

(i) Property Operations: Property revenues primarily consist of rental revenues from leasing activities and parking operations. Revenues from parking operations are recognized at the point of service on a cash basis. Property rental income is recognized as it is earned over the course of a tenant's lease. Waterfront Toronto has retained substantially all of the risks and benefits of ownership of the properties which it rents out and therefore accounts for leases with its tenants as operating leases. Rental revenue includes recoveries of operating expenses, including property, capital and similar taxes. Operating expense recoveries are recognized in the period that they are chargeable to tenants.

March 31, 2021

### 2. Significant accounting policies (con't)

(ii) <u>Land Sales:</u> The gain or loss from the sale of real property owned by TWRC is recognized when title passes to the purchaser (control is transferred) upon closing at which time all or substantially all of the funds are receivable, or have been received, and the conditions of the sale have been completed.

(iii) <u>Delivery Agreements</u>: The Corporation has entered into certain agreements to deliver construction management and development services. Under these agreements, TWRC bills eligible costs to clients as they are incurred. Revenue from delivery agreements is recognized at the time of billing, when the costs become measurable and collection is reasonably assured.

### (c) Financial instruments

Financial instruments are recorded at cost when acquired, except for contributions that are recorded at fair value. In subsequent periods, investments traded in an active market are reported at fair value, with any unrealized gains and losses reported in the statement of remeasurement gains and losses. All other financial instruments are recorded at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each balance sheet date and charged to the financial instrument for those measured at amortized cost. Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

(i) <u>Level 1:</u> Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price.

(ii) <u>Level 2</u>: Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability ,either directly (i.e. as prices) or indirectly (i.e derived from prices); and

(iii) <u>Level 3:</u> Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### (d) Transfer payments and grants

The Corporation has entered into agreements with third parties who are responsible for managing various projects on Toronto's Waterfront. Expenditures related to these projects are recorded in the statement of financial activities as transfer payments and grants. Under the terms of the agreements, the Corporation does not assume ownership or ongoing operational responsibility during development or upon project completion.

### (e) Allocation of general support expenses

The Corporation incurs a number of general support expenses that are common to the administration of the organization and each of its projects. General support expenses are incurred to support the functional areas of construction/implementation, planning, design and approvals, and project management. These expenses are allocated using a "blended rate" i.e. hourly rate incorporating both direct and indirect cost.

### (f) Taxes and Charitable Status

The Corporation is exempt from income taxes pursuant to paragraph 149(1) (d.3) of the Income Tax Act (Canada) and is eligible to claim a rebate of approximately 86.5% for HST paid on property and services acquired pursuant to section 123(1)(b) of the Excise Tax Act. TWRC is registered with the Canada Revenue Agency as a qualified donee and is eligible to issue official donation receipts and receive gifts from registered charities.

## 2. Significant accounting policies (con't)

### (g) Assets under development

Assets under development represent those investments in assets which the Corporation has been directed to develop under an executed agreement and the Corporation has actual or beneficial ownership over during the development stage. Land under development under this category represents all costs associated with getting a parcel of land site ready for development, including costs associated with contracting with a developer, rezoning, and soil management and treatment.

Upon substantial completion and warranty period, these assets are either transferred to a respective government who assumes ownership and ongoing operational responsibility, transferred to capital assets for those assets the Corporation continues to have actual or beneficial ownership over, or sold to a third party. The assets transferred to a respective government are considered a related party transaction and the difference between cost and proceeds is recorded directly to net assets. Any gain or loss on assets sold to a third party is recorded through the statement of financial activities.

Assets under development are recognized at cost, are not amortized and include both direct project costs as well as overhead costs directly attributable to the asset under development.

### (h) Capital assets

Capital assets are recorded at cost less accumulated amortization. With the exception of land which is not amortized. Capital assets less residual value are amortized on a straight-line basis over their estimated useful lives as follows:

Computer hardware and software	3 - 5 years
Leasehold improvements	5 years
Furniture and fixtures	5 years
Office equipment	5 years

The cost incurred to enhance the service potential of a capital asset, including land, is a better ment and capitalized to the asset. Repairs and maintenance costs are charged to expense. When a capital asset no longer contributes to the Corporation's ability to provide services or the value of future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset's value.

## (i) Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The items subject to the most significant estimates are the amortization and impairment of capital assets, accrued liabilities, deferred revenue and accrued benefit liability.

### (j) Liabilities for contaminated sites

The Corporation recognizes a liability for remediation of contaminated sites on land owned by Waterfront Toronto when all of the following criteria has been met: there is evidence that contamination exceeds an environmental standard, the Corporation is directly responsible or accepts responsibility for the contamination, it is expected that future economic benefits will be given up and a reasonable estimate of the amount can be made.

## (k) Trusts under administration

Trusts administered by TWRC are not consolidated in the financial statements as they are not controlled by the Corporation.

March 31, 2021

#### 3. Receivables

	March 31, 2021	March 31, 2020
	\$	\$
Province of Ontario	25,452,619	39,299,452
City of Toronto	5,004,364	40,556,151
HST receivable	3,934,601	4,906,356
Rent and other receivables	2,187,454	2,033,756
	36,579,038	86,795,715

#### 4. Deposits and prepaid expenses

	March 31,	March 3
	2021	20
	\$	
Prepaid expenses	2,603,229	2,668,8
Construction deposits	2,181,199	2,181,1
	4,784,428	4,850,0

The Corporation has provided the City of Toronto (the "City") with certain construction deposits to guarantee satisfactory performance, completion of work, and related obligations required for construction of municipal infrastructure by the Corporation. The construction deposits will be released to Waterfront Toronto at the expiration of certain performance and guarantee periods. The construction deposits paid to the City of \$2,181,199 (2020 - \$2,181,199) are non-interest bearing.

#### 5. Restricted cash

The Corporation has received deposits that are subject to restrictions that prevent its use for operating purposes, as outlined below:

	March 31, 2021		March 31,
			2020
	\$	\$	
Holdbacks payable (including HST)	30,885,475	15,533,261	
Developer contribution - East Bayfront public art	5,711,584	5,372,534	
Developer Deposit - Broadband services	1,615,015	2,803,370	
East Bayfront childcare facility	1,538,024	1,523,235	
Developer Deposit - Bayside project agreement	257,791	2,236,081	
Escrow Account - River city development	226,620	225,452	
	40,234,509	27,693,933	

#### 6. Assets under development

The following table details assets under development by category:

	March 31,	March 31,
	2021	2020
	\$	\$
Roads, Bridges, Services, Structures	458,019,808	354,420,300
Flood Protection Features	365,789,789	225,178,064
Land under development	86,883,659	73,574,721
Parks and Public Realm	44,319,391	32,740,102
	955,012,647	685,913,187

March 31, 2021

## 6. Assets under development (continued)

The following table details assets under development by Priority Initiatives:

	The Port Lands	Complete Communities	Quayside	Public Places	Total
	\$	\$	\$	\$	\$
Opening balance, April 1, 2020	311,552,555	338,561,668	22,697,711	13,101,253	685,913,187
Capital additions	237,606,462	23,115,570	1,305,860	1,513,498	263,541,390
Direct project management - Note 13	4,302,715	978,755	4,020,472	413,738	9,715,680
General and support expenses - Note 13	2,130,001	467,637	1,818,896	203,203	4,619,737
Transfer of completed assets to City of Toronto	-	(5,826,023)	-	(2,510,086)	(8,336,109)
Assets written off	-	(125,455)	-	(315,783)	(441,238)
Closing balance, March 31, 2021	555,591,733	357,172,152	29,842,939	12,405,823	955,012,647

During the year, assets (i.e. Front Street Public Art, Aitken Place Public Art, Martin Goodman Trail Jarvis Dock wall Reinforcement) costing \$8,336,109 were formally transferred to the City of Toronto and assets (i.e. Don River Park Public Art, Toronto Book Garden) costing \$441,238 were written off the books. Both the transfer as well as the write-off has been recorded as a reduction to assets under development and included as a distribution of net assets in the statement of changes in net assets.

## 7. Capital assets

			March 31,		March 31,
			2021		2020
:		Cost	Accumulated	Cost	Accumulated
			Amortization		Amortization
		\$	\$	\$	\$
	Land	87,305,565	-	87,305,565	-
	Computer hardware and software	4,040,292	2,084,367	3,935,523	1,441,273
	Leasehold improvements	1,377,975	886,837	1,415,514	719,519
	Furniture and fixtures	539,371	409,650	534,047	337,727
	Office equipment	145,563	145,563	145,563	145,563
		93,408,766	3,526,417	93,336,212	2,644,082
	Cost less accumulated amortization		89,882,349		90,692,130

Land is recorded at cost in accordance with the significant accounting policy 2(h). Certain land, known as Quayside, has approximately 2,700,000 square feet zoned for development.

The Corporation owns land containing environmental contamination. As of March 31, 2021, the Corporation has made a provision of \$2,075,900 (2020 - \$NIL) for remediation cost of contaminated site (Note 16).

The Corporation owns buildings on a number of its properties. As none of the buildings are intended for use other than on a temporary rental basis and all will ultimately be demolished, they have been recorded at a carrying value of \$Nil (2020 - \$Nil).

## 8. Credit facility

In 2015 the Corporation secured a revolving credit facility with a Canadian commercial bank which provides for a maximum borrowing amount of \$40 million. The facility bears interest at the Canadian Prime Lending Rate less 0.5%. The Corporation's interest rate was 1.95% at March 31, 2021 (2020 - 1.95%). The facility is secured by a first lien interest over several of the Corporation's real properties in the City of Toronto and a General Security Agreement creating a first priority interest over property of the Corporation not obtained through a contribution agreement, including accounts receivable. At March 31, 2021 the available borrowing limit is \$37 million as a result of a Letter of Credit reissued by Waterfront Toronto during 2020 to the Department of Fisheries and Oceans for the Cherry Street Stormwater and Lake filling project.

Under the current financing agreement, the Corporation is subject to a financial covenant. The revolving credit facility stipulates that the Corporation must ensure that the most recent appraised value of the properties which secure the facility at all times provide a minimum of 150% coverage for the outstanding amount of credit. As of March 31, 2021, the Corporation is in compliance with this covenant and expects to be in compliance for the next 12 months.

## 9. Accounts payable and accrued liabilities

1 2	March 31,	March 31	
	2021	2020	
	\$	\$	
Accrued liabilities	35,873,598	26,518,973	
Holdbacks payable	27,037,500	15,458,583	
Accounts payable	5,544,494	3,106,647	
	68,455,592	45,084,203	

March 31, 2021

## 10. Deferred contributions

Deferred contributions represent project specific contributions from Governments which have not been applied to eligible costs at March 31, 2021, as well as contributions received for the acquisition of capital assets which have yet to be amortized.

	March 31,	March 31
	2021	2020
	\$	\$
Expenditures of future periods		
Balance, beginning of year	176,108,768	101,652,189
Additional contributions	(30,181,259)	75,157,645
Less: amounts recognized as revenue	(5,267,347)	(701,066)
Balance, end of year	140,660,162	176,108,768
Capital contributions		
Balance, beginning of year	-	-
Add: contributions for acquisition of capital assets and assets under development	257,192,012	191,616,104
Less: direct contribution to net assets	(256,316,839)	(191,126,483)
Less: amount amortized to revenue	(875,173)	(489,621)
Balance, end of year	-	-
	140,660,162	176,108,768

## 11. Other liabilities and settlements

Other liabilities and settlements largely represent security and developer deposits.

	March 31,	March 31,	
	<u>2021</u> \$	2020 \$	
Deposit - broadband services	1,615,016	2,303,930	
Deposit - Bayside project agreement	275,512	2,256,073	
Deposits - rent and other	1,117,303	948,086	
Total other liabilities	3,007,831	5,508,089	
Less: current portion	(1,117,303)	(948,086)	
	1,890,528	4,560,003	

## 12. Net assets

a) Net assets recorded on the Statement of Financial Position are comprised of the following:

		March 31,	March 31,
		2021	2020
		\$	\$
	Invested in non-amortizable capital assets	87,305,565	87,305,565
	Invested in assets under development	955,012,647	685,913,187
I	Unrestricted (deficit) (Note 12b)	(24,915,512)	(16,775,254)
	Accumulated re-measurement (loss) gain	(517,100)	49,920
		1,016,885,600	756,493,418

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b) Unrestricted (deficit)/surplus		
	March 31,	March 31,
	2021	2020
	\$	\$
Unrestricted (deficit)/surplus, opening balance	(16,775,254)	9,247,438
Excess (deficit) of revenues over expenses Investment in assets under development	13,419,710 (21,559,968)	(14,031) (26,008,661)
Unrestricted (deficit), closing balance	(24,915,512)	(16,775,254)

## 13. Expenses by Priority Initiative and Function

	Eastern Waterfront Transit	Complete Communities	Signature Projects	Strategic Initiatives	Public Places	Quayside	The Port Lands	Total Mar. 31, 2021
	\$	\$	\$	\$	\$	\$	\$	\$
Direct project costs:								
Project planning and implementation costs	2,179,524	1,447,453	1,030,879	149,718	48,836	-	-	4,856,410
Project management - salaries, fees and benefits	572,696	1,602,190	586,240	667,063	532,619	4,020,472	4,302,715	12,283,995
Less project management - salaries, fees and								
benefits related to assets under development (Note 6)	-	(978,755)	-	-	(413,738)	(4,020,472)	(4,302,715)	(9,715,680)
	2,752,220	2,070,888	1,617,119	816,781	167,717	-	-	7,424,726
General and support expenses:								
General and office administration	97,245	271,828	99,545	113,269	90,431	650,521	761,787	2,084,626
Support staff salaries, fees, and benefits	78,736	220,090	80,598	91,710	73,219	526,705	616,793	1,687,851
Amortization	40,826	114,120	41,791	47,553	37,965	273,104	319,815	875,173
Information technology	40,769	113,962	41,733	47,487	37,913	272,725	319,372	873,961
Communications and public engagement	14,327	40,048	14,666	16,688	13,323	95,841	112,234	307,127
	271,903	760,048	278,333	316,707	252,851	1,818,896	2,130,001	5,828,738
Less general & support costs allocated to assets under development (Note 6)	-	(467,637)	-	-	(203,203)	(1,818,896)	(2,130,001)	(4,619,737)
	3,024,123	2,363,299	1,895,452	1,133,488	217,365	-	-	8,633,727

General and support expenses for the year ending March 31, 2021 have been allocated to priority initiative using an overhead burden rate of 0.47 (2020 - 0.69) for every \$1 of direct labour (project management - salaries and benefits). Total salaries, fees and benefits for the Corporation were \$13,971,846 for the year ending March 31, 2021 (2020 - \$14,771,696) comprising direct project management salaries, fees and benefits of \$12,283,995 (2020 - \$11,043,905) and general salaries, fees and benefits of \$16,87,851 (2020 - \$3,727,791).

## 13. Expenses by Priority Initiative and Function (Cont.)

	Eastern	Complete	Signature	Strategic	Public	Quayside	The Port	Total
	Waterfront	Communities	Projects	Initiatives	Places		Lands	Mar. 31, 202
	Transit							
	\$	\$	\$	\$	\$	\$	\$	\$
Direct project costs:								
Project planning and implementation costs	640,137	615,762	212,729	211,946	128,648	-	-	1,809,218
Project management - salaries, fees and benefits	285,769	1,533,606	205,506	662,761	444,786	4,570,306	3,341,171	11,043,905
Less project management - salaries, fees and			-					-
benefits related to assets under development (Note 6)	-	(1,076,379)		-	(405,179)	(4,570,306)	(3,341,171)	(9,393,035)
	925,906	1,072,989	418,235	874,707	168,255	-	-	3,460,088
General and support expenses:								
Support staff salaries, fees, and benefits	96,459	517,658	69,367	223,710	150,134	1,534,780	1,135,681	3,727,791
General and office administration	60,275	323,470	43,345	139,790	93,815	959,041	709,655	2,329,391
Information technology	17,512	93,980	12,593	40,614	27,257	278,637	206,181	676,775
Amortization	12,669	67,991	9,111	29,383	19,719	201,583	149,164	489,621
Communications, marketing, and government relations	9,960	53,452	7,163	23,100	15,503	158,477	117,269	384,924
	196,875	1,056,551	141,579	456,597	306,428	3,132,518	2,317,950	7,608,502
Less general & support costs allocated to assets under development (Note 6)	-	(807,437)	-	-	(297,672)	(3,132,518)	(2,317,950)	(6,555,577
	1,122,781	1,322,103	559,814	1,331,304	177,011	-	-	4,513,013

## Notes to the financial statements

March 31, 2021

## 14. Commitments

The Corporation has corporate lease commitments of \$2,735,693 until May 31, 2023.

## 15. Risk disclosures

## (i) Credit risk:

Credit risk arises from cash, restricted cash and investments held with banks and credit exposure to governments and other debtors, including accounts receivable. The maximum exposure to credit risk is equal to the carrying value (net of allowances) of the financial assets. The objective of managing counterparty credit risk is to prevent losses on financial assets. The Corporation assesses the credit quality of funding partners and debtors, taking into account their financial position, past experience and other factors.

## (ii) Liquidity risk:

Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they fall due. The Corporation's objective in managing liquidity risk is to ensure that it will always have sufficient liquidity to meet its commitments when due, without incurring unacceptable losses or risking damage to the Corporation's reputation. The Corporation manages exposure to liquidity risk by closely monitoring supplier and other liabilities; by focusing on debtor collection; and by requesting government funding in advance.

(iii) <u>Currency risk</u>: The Corporation has cash denominated in U.S. dollars and is exposed to currency risk. Included in the statement of financial position is \$1,043,647 (2020 - \$90,248) of cash and \$1,309,603 (2020 - \$1,212,039) of payables which has been translated from its U.S. denominated amount.

Also refer to Note 25 regarding an assessment of the impact of COVID-19 on the financial statements.

## 16. Environmental and contaminated sites liability

As of March 31, 2021, the Corporation has made a provision for liability of contaminated site of \$2,075,900 (2020 - \$NIL) representing one Waterfront Toronto owned property zoned as parkland and not intended for development, through the Statement of Financial Position with corresponding charge in the Statement of Financial Activities. The liability reflects the Corporation's best estimate of the amount required to remediate the site to the current minimum standard of use prior to contamination, as of the financial statement date. The liability will be assessed and adjusted each year due to any changes in management estimates and remediation costs incurred through the year.

## 17. Net other operating income

	March 31,	March 31,
	2021	2020
	\$	\$
Rental, parking and other income	2,932,004	3,962,881
Less: operating expenses	(3,934,969)	(3,325,458)
	(1,002,965)	637,423
Interest	980,562	2,181,490
Realized gain on foreign currency transactions	354,123	(28,570)
Other Income	169,220	157,802
Net other operating income	500,940	2,948,145

## 18. Land sale proceeds and other income

During the year ended March 31, 2021, the Corporation received \$17,378,877 (2020 - \$114,525) as closing payments associated with the sale of land in East Bayfront owned by the City of Toronto. Other income comprises of \$107,000 (2019 - \$Nil) for sale of district energy equipment.

During the prior year ended March 31, 2020, the Corporation received \$245,625 in revenues from a sub-contractor for delivery of fill to the Cherry Street Lake filling project site.

Notes to the financial statements March 31, 2021

## 19. Trust under administration

In February of 2016, the Corporation became the administrator of the Project Under Gardiner fund (The Bentway). Based on the Memorandum of Understanding dated December 22, 2015, the total cost of the Project Under Gardiner was expected to total \$25,000,000, of which \$23,500,000 will flow to the Corporation from the City of Toronto to be used towards the execution of the project. The current estimated cost of the project is \$26,194,499 due to additional scope pursuant to the delivery agreement between the Corporation and the City of Toronto for the Events Dock and Garisson project. Up until March 31, 2021 the Corporation has received \$25,656,529.

The trust is entitled to any interest earned on the balance of funds. A summary of the trust's financial position, as at March 31, 2021, is as follows:

## Financial Position as at March 31, 2021

	March 31,	March 31,	
	2021	2020	
	\$	\$	
Cash and accounts receivable	289,294	543,949	
Assets under development	25,703,984	25,638,547	
Total assets	25,993,277	26,182,496	
Accounts payable and accrued liabilities	303,865	303,904	
Net assets	25,689,412	25,878,592	

## Revenues and expenditures as of March 31, 2021

•	March 31,	March 31
	2021	2020
Revenues	\$	\$
Restricted revenue	2,795	(213,352)
Total revenues	2,795	(213,352)
Cumulative revenues (from inception of trust)	25,733,055	25,730,259
	March 31,	March 31
	2021	2020
Direct Project Costs	\$	\$
Implementation and construction	65,437	449,107
Total expenditures	65,437	449,107
Cumulative expenditures (from inception of trust)	25,703,984	25,638,547

## 20. Forward Exchange Contracts

The Corporation uses forward exchange contracts to reduce its exposure to fluctuations in exchange rates that result from certain transactions in foreign currencies. The Corporation does not enter into forward exchange contracts for trading or speculative purposes. The Corporation recognizes any unrealized gains/losses related to unsettled future transactions in the Statement of Remeasurement Gains and Losses. Any realized gains/losses related to foreign exchange transactions are recorded in the Statement of Financial Activities. The unrealized (loss) gain on forward contracts included in the Statement of Remeasurement Gains and Losses for the year ended March 31, 2021 is \$(442,384) (2020 - \$(260,869)). As at March 31, 2021, the Corporation has notional swing forward exchange contracts of US\$4,125,000 outstanding with settlements occurring monthly until May, 2022.

Notes to the financial statements March 31, 2021

## 21. Related Party Transactions

By virtue of the TWRC Act, the Governments of Canada and Ontario, the City of Toronto and Waterfront Toronto are related parties. The Corporation receives funding and renders services to these entities in the normal course of carrying out its business. The transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

## 22. Qualified Donee Status

In 2017, TWRC was registered with the Canada Revenue Agency as a qualified donee and is now eligible to issue official donation receipts and receive gifts from registered charities. The status is effective June 24, 2016 and as at March 31, 2021, the Corporation had not received any donation or gifts.

## 23. Contingent Liabilities

(a) Under the terms and conditions of the Contribution Agreements, the Corporation provides an indemnity to the City, Province of Ontario and Government of Canada and their respective officers, employees and agents, from and against all claims, losses, damages, costs, expenses, actions and other proceedings related to any injury to or death of a person or damage to or loss of property, infringement of rights or any other loss or damages whatsoever arising directly or indirectly from any willful or negligent act, omission or delay on the part of the Corporation, the Corporation's directors, officers, employees, contractors, agents or Third Party Contractors, in carrying out a project or as a result of the project, except to the extent that the injury, loss or damage has been caused by the City, Province of Ontario and/or Government of Canada or their respective officers, employees or agents.

The Corporation requires all Eligible Recipients to indemnify the Corporation from and against liability on the same basis outlined above.

The Corporation requires most third party contractors to indemnify each level of government and the Corporation, its officers, employees and agents against all claims, liabilities and demands with respect to any injury to persons (including death), damage to, loss or destruction of property or infringement of rights caused by or arising directly from:

- (i) the breach of any term or condition of the contract by the third-party contractor or its officers, employees, or agents; or
- (ii any omission or any willful or negligent act of the third-party contractor or its officers, employees, or agents in relation to the applicable project.
- (b) Under the Delivery Agreement with each Eligible Recipient respectively, the Corporation provides an indemnity to the Eligible Recipient and its respective officers, employees, and agents, from and against any claims with respect to direct loss arising from:
  - (i) any breach by the Corporation of the Delivery Agreement or documents or certificates given pursuant to the Agreement, or
  - (ii any negligent or willful acts or omissions of the Corporation, its officers, directors, employees or agents, in relation to the project.

Management attempts to limit the Corporation's exposure under these indemnifications through the purchase of directors and officers insurance, the allocation of risk to Eligible Recipients and contractors (outlined above) and through enforcing the Corporation's and Eligible Recipients' policies and procedures, as well as intense oversight where appropriate.

(c) The Corporation has entered into a number of Development Agreements with third party builders with respect to lands located in the West Don Lands and East Bayfront. Under these agreements, the Corporation has provided the builders certain milestone representations based on specific Corporation development obligations. The representations primarily relate to schedule delays. The maximum potential future liability related to these representations is \$7.5 million under one development agreement with one builder and although under the other development agreements the amounts are not determinable, they are limited to the amount up to the respective builder's carrying costs and/or out of pocket expenses incurred on the development. No amount for these representations has been accrued in these financial statements. Management attempts to limit the Corporation's potential exposure under these guarantees through appropriate schedule, cost and scope management practices.

## 24. Comparatives

Certain comparative amounts have been reclassified to conform with the current year's method of presentation.

Notes to the financial statements March 31, 2021

## 25. Impact of COVID-19

On March 11, 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. On April 3, 2020, the Ontario Provincial government Emergency Management Act ordered the shut-down of non-essential workplaces. While these restrictions were eased on May 1, 2020 through December 26, 2020, when the Ontario Provincial government Emergency Management Act ordered another shut-down of non-essential workplaces, all of Waterfront Toronto's major projects, including the Port Lands Flood Protection project, were determined to be essential workplaces and as such, continued construction activities. To date, while there has been some impacts to Waterfront Toronto's projects as a result of increased health and safety requirements and some delays in supply chain, there has been no material impact to assets, expenses and/or liabilities as of the date of these financial statements.

## 26. Subsequent Event

On April 16, 2021, the Corporation executed a Purchase and Sale Agreement with a third party to purchase property required for future waterfront revitalization. This transaction is expected to close by December 31, 2021. The estimated financial effect of this transaction will be an increase to land assets, a decrease to cash and a drawdown of retained earnings (unrestricted deficit). At the time of preparing these financial statements, the amount is subject to confidentiality.