

Financial statements of

Toronto Waterfront Revitalization Corporation
(c.o.b. as Waterfront Toronto)

March 31, 2019

Toronto Waterfront Revitalization Corporation

March 31, 2019

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Management's Responsibility for the Financial Statements

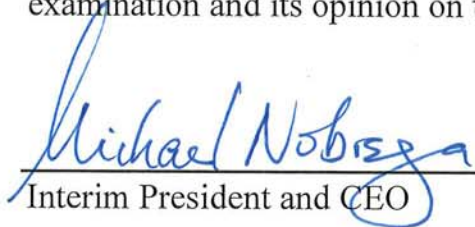
June 27, 2019


The integrity and objectivity of the accompanying financial statements of the Toronto Waterfront Revitalization Corporation ("the Corporation") is the responsibility of management. These financial statements have been prepared in accordance with Canadian public sector accounting standards established by the Chartered Professional Accountants of Canada (CPA Canada). Significant accounting policies of the Corporation are described in Note 2 to the financial statements.

Management is also responsible for maintaining a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded, and reliable financial information is available on a timely basis for the preparation of the financial statements.

Management meets with the external auditors, the Finance, Audit and Risk Management Committee and the Board of Directors to review the financial statements and discuss any significant financial reporting or internal control matters prior to approval of the financial statements.

The financial statements have been audited by BDO Canada LLP, the independent external auditors appointed by the Board of Directors. The accompanying Independent Auditor's Report outlines Management's responsibilities, the auditor's responsibilities, the scope of its examination and its opinion on the Corporation's financial statements.


Interim President and CEO


Chief Financial Officer



Independent Auditor's Report

To the Board of Directors of Toronto Waterfront Revitalization Corporation

Opinion

We have audited the financial statements of Toronto Waterfront Revitalization Corporation (the "Corporation"), which comprise the statement of financial position as at March 31, 2019, and the statements of financial activities, remeasurement gains and losses, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2019, and the results of its operations, its remeasurement gains and losses, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Independent Auditor's Report (Continued)

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO CANADA LLP

Chartered Professional Accountants, Licensed Public Accountants
Mississauga, Ontario
June 27, 2019

Toronto Waterfront Revitalization Corporation


Statement of financial position

as at March 31, 2019


	March 31, 2019	March 31, 2018
	\$	\$
Assets		(Restated - Note 23)
Current assets		
Cash (Note 8)	75,377,644	42,189,860
Short-term investments	10,189,542	17,131,766
Receivables (Note 3)	28,523,480	2,181,400
Deposits and prepaid expenses and other assets (Note 4)	5,460,143	7,476,622
	119,550,809	68,979,648
Restricted cash and investments (Note 5)	18,997,365	12,496,396
Assets under development (Note 6)	483,092,645	344,010,772
Capital assets (Note 7)	90,141,657	88,725,244
	711,782,476	514,212,060
Liabilities and net assets		
Current liabilities		
Accounts payable and accrued liabilities (Note 9)	24,927,688	21,848,815
Deferred contributions (Note 10)	101,652,189	57,429,281
Other liabilities and settlements (Note 11)	805,133	1,084,505
	127,385,010	80,362,601
Other liabilities and settlements (Note 11)	4,499,793	4,688,183
	131,884,803	85,050,784
Net assets (Note 12)	579,897,673	429,161,276
	711,782,476	514,212,060

The accompanying notes are an integral part of the financial statements.

Approved on behalf of the Board:



Director



Director

Toronto Waterfront Revitalization Corporation

Statement of financial activities

year ended March 31, 2019

	March 31, 2019	March 31, 2018
	\$	\$
Restricted Revenues:		
City of Toronto	101,615,893	49,006,608
Government of Canada	58,501,904	-
Other restricted contributions	10,581,547	3,209,591
	170,699,344	52,216,199
Less: Government contributions for assets under development	(122,565,588)	(35,733,103)
Increase in deferred contributions for continuing operations related to future periods	(44,222,908)	(11,982,990)
	3,910,848	4,500,106
Expenses (Note 13)		
Strategic Initiatives	4,505,557	4,110,060
Complete Communities	1,760,549	2,725,101
Eastern Waterfront Transit	1,093,964	1,195,769
Public Places	25,319	467,743
	7,385,389	8,498,673
Deficiency of revenue over expenses before other items	(3,474,541)	(3,998,567)
Net other operating income (Note 16)	2,275,881	2,595,916
Land sale proceeds and other income (Note 17)	29,252,829	1,520,328
Excess of revenues over expenses	28,054,169	117,677

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation

Statement of remeasurement gains and losses

year ended March 31, 2019

	March 31, 2019	March 31, 2018
	\$	\$
Accumulated remeasurement gains, beginning of the year	135,385	127,371
Unrealized (loss) gain attributable to foreign currency transactions	(222,740)	190,043
Unrealized gain attributable to forward exchange contracts (Note 19)	305,429	-
Unrealized gain (loss) attributable to short term investments	33,951	(182,029)
Net remeasurement gain for the year	116,640	8,014
Accumulated remeasurement gain, end of the year	252,025	135,385

Statement of changes in net assets

year ended March 31, 2019

	March 31, 2019	March 31, 2018
	\$	\$
Net assets, beginning of the year as restated (Note 23)	429,161,276	393,302,482
Add: Excess of revenue over expenses	28,054,169	117,677
Add: Net remeasurement gain	116,640	8,014
Add: Government contributions for assets under development	122,565,588	35,733,103
Net assets, end of the year	579,897,673	429,161,276

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation

Statement of cash flows

year ended March 31, 2019

	March 31, 2019	March 31, 2018
	\$	\$
Cash flows from operating activities		
Excess of revenues over expenses for the year	28,054,169	117,677
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities		
Amortization of capital assets	259,992	175,162
Unrealized (loss) gain attributable to foreign currency transactions	(222,740)	190,043
Unrealized gain attributable to forward exchange contracts	305,429	-
Unrealized gain (loss) attributable to short term investments	33,951	(182,029)
Changes in non-cash working capital balances		
Net Increase in deferred contributions	44,222,908	11,982,990
Current assets (Receivables, Deposits and prepaid expenses)	(24,325,601)	13,226,195
Current liabilities (Payables, Other liabilities and settlements)	2,612,326	14,962,539
Net cash received from operating activities	50,940,433	40,472,577
Cash flows from capital activities		
Cash received from government contribution for assets under development	122,565,588	35,733,103
Cash used to acquire assets under development	(139,081,873)	(46,690,087)
Cash used to acquire capital assets	(1,677,619)	(1,200,470)
Net cash paid from capital activities	(18,193,904)	(12,157,454)
Cash flows from investing activities		
Invested in restricted cash and investments	(6,500,969)	(1,012,118)
Cash received from short-term investments	6,942,224	-
Cash invested in short-term investments	-	(2,079,410)
Net cash received/(paid) from investment activities	441,255	(3,091,528)
Increase in cash	33,187,784	25,223,595
Cash, beginning of the year	42,189,860	16,966,265
Cash, end of the year	75,377,644	42,189,860

The accompanying notes are an integral part of the financial statements.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

1. Description of Corporation

The Toronto Waterfront Revitalization Corporation (the "Corporation" or "TWRC") was initially incorporated on November 1, 2001 under the Ontario Business Corporations Act with the Province of Ontario being its sole shareholder.

Pursuant to the Toronto Waterfront Revitalization Corporation Act, 2002 (the "Act"), the Corporation was continued as a corporation without share capital on May 15, 2003. The Corporation is deemed not to be a Crown Agency within the meaning of the Crown Agency Act.

Under the Act, the Corporation's objects are to:

- (a) implement a plan that enhances the economic, social and cultural value of the land in the designated waterfront area and create an accessible and active waterfront for living, working and recreation and to do so in a fiscally and environmentally responsible manner;
- (b) ensure that ongoing development in the designated waterfront area can continue in a financially self-sustaining manner;
- (c) promote and encourage involvement of the private sector in the development of the designated waterfront area;
- (d) encourage public input into the development of the designated waterfront area; and
- (e) engage in such other activities as may be prescribed by regulation.

2. Significant accounting policies

(a) Basis of presentation

These financial statements have been prepared in accordance Canadian public sector accounting standards for not-for-profit organizations including the 4200 series of standards contained in the Chartered Professional Accountants (CPA) handbook.

(b) Revenue recognition

The Corporation follows the deferral method of accounting for restricted contributions. Under this method, restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Restricted contributions for which the related restrictions remain unfulfilled are accumulated as deferred contributions.

Contributions used for the purchase of amortized capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital assets. Contributions for the purchase of non-amortized capital assets such as land as well as assets under development which will be transferred to government(s) upon completion are recognized as a direct contribution to net assets.

Under the Contribution Agreements, contributions from the Governments can only be applied towards payments of eligible costs in respect of project activities, as defined in the Contribution Agreements. Unrestricted contributions such as other operating items are recognized as revenue in the current period.

In addition to contributions, the Corporation has several other revenue streams, which it accounts for as follows:

(i) Property Operations: Property revenues primarily consist of rental revenues from leasing activities and parking operations. Revenues from parking operations are recognized at the point of service on a cash basis. Property rental income is recognized as it is earned over the course of a tenants lease. Waterfront Toronto has retained substantially all of the risks and benefits of ownership of the properties which it rents out and therefore accounts for leases with its tenants as operating leases. Rental revenue includes recoveries of operating expenses, including property, capital and similar taxes. Operating expense recoveries are recognized in the period that they are chargeable to tenants.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

2. Significant accounting policies (con't)

(ii) **Land Sales:** The gain or loss from the sale of real property owned by TWRC is recognized when title passes to the purchaser (control is transferred) upon closing at which time all or substantially all of the funds are receivable, or have been received, and the conditions of the sale have been completed.

(iii) **Delivery Agreements:** The Corporation has entered into certain agreements to deliver construction management and development services. Under these agreements, TWRC bills eligible costs to clients as they are incurred. Revenue from delivery agreements is recognized at the time of billing, when the costs become measurable and collection is reasonably assured.

(c) Financial instruments

Financial instruments are recorded at cost when acquired, except for contributions that are recorded at fair value. In subsequent periods, investments traded in an active market are reported at fair value, with any unrealized gains and losses reported in the statement of remeasurement gains and losses. All other financial instruments are recorded at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each balance sheet date and charged to the financial instrument for those measured at amortized cost. Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

(i) **Level 1:** Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

(ii) **Level 2:** Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

(iii) **Level 3:** Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Short-term investments consist of guaranteed investment certificates (GICs) and cashable bonds, which mature in December 2019. GICs are classified as Level 1 in the fair value hierarchy whereby their fair value is based on quoted prices in active markets for identical assets. Cashable bonds are classified as level 2 in the fair value hierarchy whereby their fair value is based on inputs other than quoted prices included in level 1 that are observable for the asset either directly or indirectly. There have been no transfers from Level 1, Level 2 or Level 3.

(d) Transfer payments and grants

The Corporation has entered into agreements with third parties who are responsible for managing various projects on Toronto's Waterfront. Expenditures related to these projects are recorded in the statement of financial activities as transfer payments and grants. Under the terms of the agreements, the Corporation does not assume ownership or ongoing operational responsibility during development or upon project completion.

(e) Allocation of general support expenses

The Corporation incurs a number of general support expenses that are common to the administration of the organization and each of its projects. General support expenses are incurred to support the functional areas of construction/implementation, planning, design and approvals, and project management. The expenses are allocated using a burden rate based on general support expenses as a proportion of direct labour costs.

(f) Taxes

The Corporation is exempt from income taxes pursuant to paragraph 149(1) (d.3) of the Income Tax Act (Canada) and is eligible to claim a rebate of approximately 86.5% for HST paid on property and services acquired pursuant to section 123(1)(b) of the Excise Tax Act. TWRC is registered with the Canada Revenue Agency as a qualified donee and is eligible to issue official donation receipts and receive gifts from registered charities.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

2. Significant accounting policies (con't)

(g) Assets under development

Assets under development represent those investments in assets which the Corporation has been directed to develop under an executed agreement and the Corporation has actual or beneficial ownership over during the development stage. Land under development under this category represents all costs associated with getting a parcel of land site ready for development, including costs associated with contracting with a developer, rezoning, and soil management and treatment.

Upon substantial completion these assets are either transferred to a respective government who assumes ownership and ongoing operational responsibility, transferred to capital assets for those assets the Corporation continues to have actual or beneficial ownership over, or sold to a third party. The assets transferred to a respective government are considered a related party transaction and the difference between cost and proceeds is recorded directly to net assets. Any gain or loss on assets sold to a third party is recorded through the statement of financial activities.

Assets under development are recognized at cost, are not amortized and include both direct project costs as well as overhead costs directly attributable to the asset under development.

(h) Capital assets

Capital assets are recorded at cost less accumulated amortization. With the exception of land which is not amortized. Capital assets less residual value are amortized on a straight-line basis over their estimated useful lives as follows:

Computer hardware and software	3 years
Leasehold improvements	5 years
Furniture and fixtures	5 years
Office equipment	5 years

The cost incurred to enhance the service potential of a capital asset, including land, is a betterment and capitalized to the asset. Repairs and maintenance costs are charged to expense. When a capital asset no longer contributes to the Corporation's ability to provide services or the value of future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset's value.

(i) Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The items subject to the most significant estimates are the amortization and impairment of capital assets, accrued liabilities, deferred revenue and accrued benefit liability.

(j) Trusts under administration

Trusts administered by TWRC are not consolidated in the financial statements as they are not controlled by the Corporation.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

3. Receivables

	March 31, 2019	March 31, 2018
	\$	\$
Government of Canada	20,955,143	-
Rent and other receivables	3,372,223	998,899
City of Toronto	2,744,082	-
HST receivable	1,452,032	1,182,501
	28,523,480	2,181,400

4. Deposits and prepaid expenses

	March 31, 2019	March 31, 2018
	\$	\$
Prepaid expenses	3,278,944	3,011,684
Construction deposits	2,181,199	4,464,939
	5,460,143	7,476,622

The Corporation has provided the City of Toronto (the "City") and Toronto Hydro with certain construction deposits to guarantee satisfactory performance, completion of work and related obligations required for the construction of municipal and hydro infrastructure by the Corporation. The construction deposits will be released to Waterfront Toronto at the expiration of certain performance and guarantee periods. The construction deposits paid to the City of \$2,181,199 (2018 - \$2,181,199) are non-interest bearing; and the construction deposits outstanding from Toronto Hydro of \$2,283,740 (2018 - \$2,283,740) were returned to TWRC during the year including interest at the Prime Business Rate set by the Bank of Canada less two percent.

5. Restricted cash and investments

The Corporation has received deposits that are subject to restrictions that prevent its use for operating purposes, as outlined below:

	March 31, 2019	March 31, 2018
	\$	\$
Holdbacks payable (including HST)	7,645,053	1,101,631
East Bayfront public art	3,069,938	3,174,803
Deposit - Broadband services	2,803,370	2,803,370
Deposit - Bayside project agreement	2,189,786	2,155,938
West Don Lands security fund	1,574,638	1,574,638
East Bayfront child care facility	1,491,698	1,468,641
Escrow Account - River city development	222,882	217,375
	18,997,365	12,496,396

West Don Lands Security funds of \$1,574,638 represent financial security for municipal infrastructure necessary for West Don Lands Phase 1 development to be released to Waterfront Toronto in quarter two of fiscal year 2019/20.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

6. Assets under development

The following table details assets under development by category:

	March 31, 2019	March 31, 2018
	\$	\$
		(Restated - Note 23)
Roads, Bridges, Services, Structures	301,598,833	254,645,186
Land under development	103,797,336	65,189,950
Parks and Public Realm	29,728,729	18,120,203
Flood Protection Features	47,967,747	6,055,433
	483,092,645	344,010,772

The following table details assets under development by precinct:

	Complete Communities	The Port Lands	Public Places	Quayside	Total
	\$	\$	\$	\$	\$
Opening balance, April 1, 2018	298,124,390	31,231,253	10,682,136	3,972,994	344,010,772
Capital additions	22,232,042	99,851,098	1,424,821	1,895,273	125,403,235
Direct project management - Note 13	968,880	2,146,662	241,131	2,855,694	6,212,367
General and support expenses - Note 13	1,209,658	1,871,705	354,027	4,030,880	7,466,271
Closing balance, Mar. 31, 2019	322,534,970	135,100,718	12,702,115	12,754,841	483,092,645

7. Capital assets

	March 31, 2019		March 31, 2018	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
	\$	\$	\$	\$
Land	87,305,565	-	87,305,565	-
Computer hardware and software	3,658,836	1,051,466	4,178,438	3,033,392
Leasehold improvements	833,294	630,460	963,034	698,138
Furniture and fixtures	344,455	318,567	669,843	660,215
Office equipment	145,563	145,563	269,054	268,945
	92,287,713	2,146,056	93,385,934	4,660,690
Cost less accumulated amortization		90,141,657		88,725,244

Land is recorded at cost in accordance with the significant accounting policy 2(h). Certain land, known as Quayside, has approximately 2,700,000 square feet zoned for development.

The Corporation owns land containing environmental contamination. The costs associated with the Corporation's environmental remediation, which depends on the ultimate use of the lands, will be recognized in the period when an obligation arises.

The Corporation owns buildings on a number of its properties. As none of the buildings are intended for use other than on a temporary rental basis and all will ultimately be demolished, they have been recorded at a carrying value of \$Nil (2018 - \$Nil).

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

8. Credit facility

In 2015 the Corporation secured a revolving credit facility which provides for a maximum borrowing amount of \$40 million. The facility bears interest at the Canadian Prime Lending Rate less 0.25%. The Corporation's interest rate was 3.70% at March 31, 2019 (2018 - 3.20%). The facility is secured by a first lien interest over several of the Corporation's real properties in the City of Toronto and a General Security Agreement creating a first priority interest over property of the Corporation not obtained through a contribution agreement, including accounts receivable. At March 31, 2019 the available borrowing limit is \$37 million as a result of a Letter of Credit reissued by Waterfront Toronto during the year to the Department of Fisheries and Oceans for the Cherry Street Stormwater and Lakefilling project.

Under the current financing agreement, the Corporation is subject to a financial covenant. The revolving credit facility stipulates that the Corporation must ensure that the most recent appraised value of the properties which secure the facility at all times provide a minimum of 150% coverage for the outstanding amount of credit. As at March 31, 2019, the Corporation is in compliance with this covenant and expects to be in compliance for the next 12 months.

9. Accounts payable and accrued liabilities

	March 31, 2019	March 31, 2018
	\$	\$
Accrued liabilities	17,962,206	17,946,776
Holdbacks payable	6,765,533	996,635
Accounts payable	199,949	2,905,404
	24,927,688	21,848,815

10. Deferred contributions

Deferred contributions represent project specific contributions from Governments which have not been applied to eligible costs at March 31, 2019, as well as contributions received for the acquisition of capital assets which have yet to be amortized.

	March 31, 2019	March 31, 2018
	\$	\$
Expenditures of future periods		
Balance, beginning of year	57,385,232	45,051,919
Additional contributions	47,917,813	16,658,257
Less: amounts recognized as revenue	(3,650,856)	(4,324,944)
Balance, end of year	101,652,189	57,385,232
Capital contributions		
Balance, beginning of year	44,049	394,372
Add: contributions for acquisition of capital assets and assets under development	122,781,531	35,557,942
Less: direct contribution to net assets	(122,565,588)	(35,733,103)
Less: amount amortized to revenue	(259,992)	(175,162)
Balance, end of year	-	44,049
	101,652,189	57,429,281

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

11. Other liabilities and settlements

Other liabilities and settlements largely represent security and developer deposits.

	March 31, 2019	March 31, 2018
	\$	\$
Deposit - broadband services	2,303,930	2,525,038
Deposit - Bayside project agreement	2,195,863	2,163,145
Deposits - rent and other	805,133	1,084,505
Total other liabilities	5,304,926	5,772,688
Less: current portion	(805,133)	(1,084,505)
	4,499,793	4,688,183

12. Net assets

a) Net assets recorded on the Statement of Financial Position are comprised of the following:

	March 31, 2019	March 31, 2018
	\$	\$
		(Restated - Note 23)
Invested in non-amortisable capital assets	87,305,565	87,305,565
Invested in assets under development	483,092,645	344,010,772
Unrestricted surplus/(deficit) (Note 12b)	9,247,438	(2,290,446)
Accumulated re-measurement gains	252,025	135,385
	579,897,673	429,161,276

b) Unrestricted surplus/(deficit)

	March 31, 2019	March 31, 2018
	\$	\$
Unrestricted (deficit)/surplus, opening balance	(2,290,446)	8,548,861
Excess of revenues over expenses	28,054,169	117,677
Investment in assets under development	(16,516,285)	(10,956,984)
Unrestricted surplus/(deficit), closing balance	9,247,438	(2,290,446)

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

13. Expenses by Priority Initiative

	Strategic Initiatives	Complete Communities	Eastern Waterfront Transit	Public Places	Quayside	The Port Lands	Total Mar. 31, 2019
	\$	\$	\$	\$	\$	\$	\$
<i>Direct project costs:</i>							
Project planning and implementation costs	154,624	1,935,404	746,344	92,375	-		2,928,747
Project management - salaries, fees and benefits	1,724,722	1,251,602	161,158	242,318	2,855,694	2,146,662	8,382,157
Less project management - salaries, fees and benefits related to assets under development (Note 6)	-	(968,880)	-	(241,131)	(2,855,694)	(2,146,662)	(6,212,367)
	1,879,346	2,218,126	907,502	93,562	-	-	5,098,538
<i>General expenses:</i>							
Salaries, fees and benefits	1,464,165	413,710	104,049	157,141	2,242,252	1,045,658	5,426,974
General and office administration	782,322	229,742	55,265	87,821	1,205,384	555,199	2,915,733
Communications, marketing and government relations	141,940	40,752	10,228	15,114	218,381	101,264	527,679
Information technology	237,784	67,877	16,920	25,708	364,863	169,584	882,736
	2,626,211	752,081	186,462	285,784	4,030,880	1,871,705	9,753,122
Less general & support costs allocated to assets under development (Note 6)	-	(1,209,658)	-	(354,027)	(4,030,880)	(1,871,705)	(7,466,271)
	4,505,557	1,760,549	1,093,964	25,319	-	-	7,385,389

General expenses for the year ending March 31, 2019 have been allocated to priority initiative using an overhead burden rate of 1.16 (March 31, 2018 - 1.32) for every \$1 of direct labour (project management - salaries, fees and benefits). Total salaries, fees and benefits for the Corporation were \$13,809,131 for the year ending March 31, 2019 (March 31, 2018 - \$10,258,675) comprising direct project management salaries, fees and benefits of \$8,382,157 (March 31, 2018 - \$5,625,423) and general salaries, fees and benefits of \$5,426,974 (March 31, 2018 - \$4,633,252).

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

13. Expenses by Priority Initiative (Cont.)

	Strategic Initiatives	Complete Communities	Eastern Waterfront Transit	Public Places	Quayside	The Port Lands	Total March 31, 2018
	\$	\$	\$	\$	\$	\$	\$
<i>Direct project costs:</i>							
Transfer payments and grants	-	-	-	58,318	-	-	58,318
Project planning and implementation costs	104,537	1,511,521	728,963	315,929	(30)	(154,758)	2,506,161
Project management - salaries, fees and benefits	1,725,775	1,643,695	201,123	287,615	783,194	984,021	5,625,423
Less project management - salaries, fees and benefits related to assets under development	-	(1,102,710)	-	(247,336)	(783,194)	(829,300)	(2,962,540)
	1,830,312	2,052,506	930,086	414,526	(30)	(37)	5,227,362
<i>General expenses:</i>							
Salaries, fees and benefits	1,421,395	1,353,792	165,650	236,888	645,060	810,467	4,633,252
General and office administration	476,551	453,886	55,538	79,421	216,269	271,725	1,553,390
Communications, marketing and government relations	196,576	187,227	22,909	32,761	89,212	112,086	640,771
Information technology	185,226	176,415	21,586	30,869	84,059	105,614	603,769
	2,279,748	2,171,320	265,683	379,939	1,034,600	1,299,892	7,431,182
Less general & support costs allocated to assets under development		(1,498,725)		(326,722)	(1,034,570)	(1,299,855)	(4,159,871)
	4,110,060	2,725,101	1,195,769	467,743	-	-	8,498,673

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

14. Commitments

The Corporation has corporate lease commitments of \$4,988,438 until May 31, 2023.

15. Risk disclosures

(i) Credit risk:

Credit risk arises from cash, short term investments, restricted cash and investments held with banks and credit exposure to governments and other debtors, including accounts receivable. The maximum exposure to credit risk is equal to the carrying value (net of allowances) of the financial assets. The objective of managing counterparty credit risk is to prevent losses on financial assets. The Corporation assesses the credit quality of funding partners and debtors, taking into account their financial position, past experience and other factors.

(ii) Liquidity risk:

Liquidity risk is the risk the Corporation will not be able to meet its financial obligations as they fall due. The Corporation's objective in managing liquidity risk is to ensure that it will always have sufficient liquidity to meet its commitments when due, without incurring unacceptable losses or risking damage to the Corporation's reputation. The Corporation manages exposure to liquidity risk by closely monitoring supplier and other liabilities; by focusing on debtor collection; and by requesting government funding in advance.

(iii) Market risk:

Market risk is the risk that changes in market prices, such as interest rates, will affect the fair value of recognized assets and liabilities or future cash flows of the Corporation's operations. The Corporation is exposed to changes in interest rates, which may impact interest revenue on short term investments. At March 31, 2019 had prevailing interest rates raised or lowered by 1% with all other variables held constant excess revenues over expenses would have increased or decreased by \$81,645 (2018 - \$151,665).

(iv) Currency risk: The Corporation has cash denominated in U.S. dollars and is exposed to currency risk. Included in the statement of financial position is \$1,475,932 (2018 - \$4,638,905) of cash which has been translated from its U.S. denominated amount.

16. Net other operating income

	March 31, 2019	March 31, 2018
	\$	\$
Rental, parking and other income	4,417,801	4,382,644
Less: operating expenses	(3,565,462)	(2,850,393)
	852,339	1,532,251
Interest	1,329,354	841,504
Other Income	94,188	222,161
Net other operating income	2,275,881	2,595,916

17. Land sale proceeds and other income

During the year ended March 31, 2019, the Corporation received \$27,648,729 (March 2018 - \$1,520,328) as closing payment associated with the sale of lands in East Bayfront owned by the City of Toronto, and \$1,604,100 (March 2018 - Nil) in revenues from a sub contractor for delivery of fill to the Cherry Street Lakefilling project site.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

March 31, 2019

18. Trust under administration

In February of 2016, the Corporation became the administrator of the Project Under Gardiner fund (The Bentway). Based on the Memorandum of Understanding dated December 22, 2015, the total cost of the Project Under Gardiner was expected to total \$25,000,000, of which \$23,500,000 will flow to the Corporation from the City of Toronto to be used towards the execution of the project. The current estimated cost of the project is \$26,563,159 due to additional scope pursuant to the delivery agreement between the Corporation and the City of Toronto for the Events Dock and Garisson project and the Bentway Conservancy project agreement. Up until March 31, 2019 the Corporation has received \$25,943,611.

The trust is entitled to any interest earned on the balance of funds. A summary of the trust's financial position, as at March 31, 2019, is as follows:

Financial Position as at March 31, 2019

	March 31, 2019	March 31, 2018
	\$	\$
Cash and accounts receivable	935,736	6,138,175
Assets under development	25,189,440	21,414,727
Total assets	26,125,176	27,552,902
Accounts payable and accrued liabilities	-	(2,325,348)
Net assets	26,125,176	25,227,554

Revenues and expenditures as of March 31, 2019

	March 31, 2019	March 31, 2018
Revenues	\$	\$
Philanthropic revenue	35,000	3,801,887
Restricted revenue	830,096	776,628
Total revenues	865,096	4,578,515
Cumulative revenues (from inception of trust)	25,943,611	25,078,515

	March 31, 2019	March 31, 2018
Direct Project Costs	\$	\$
Planning and design	206,167	1,324,033
Implementation and construction	3,433,546	16,538,742
Project management fees	135,000	180,000
Total expenditures	3,774,713	18,042,775
Cumulative expenditures (from inception of trust)	25,189,440	21,414,727

19. Forward Exchange Contracts

The Corporation uses forward exchange contracts to reduce its exposure to fluctuations in exchange rates that result from certain transactions in foreign currencies. The Corporation does not enter into forward exchange contracts for trading or speculative purposes. The Corporation recognizes any unrealized gains/losses related to unsettled future transactions in the Statement of Remeasurement Gains and Losses. Any realized gains/losses related to foreign exchange transactions are recorded in the Statement of Financial Activities. The unrealized gain on forward contracts included in the Statement of Remeasurement Gains and Losses for the year ended March 31, 2019 is \$305,429 (2018 - \$Nil). As at March 31, 2019, the Corporation has notional swing forward exchange contracts of US\$15,600,000 outstanding with settlements occurring monthly until May, 2020.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

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20. Qualified Donee Status

In 2017, TWRC was registered with the Canada Revenue Agency as a qualified donee and is now eligible to issue official donation receipts and receive gifts from registered charities. The status is effective June 24, 2016 and as at March 31, 2019, the Corporation had not received any donation or gifts.

21. Contingent Liabilities

- (a) Under the terms and conditions of the Contribution Agreements, the Corporation provides an indemnity to the City, Province of Ontario and Government of Canada and their respective officers, employees and agents, from and against all claims, losses, damages, costs, expenses, actions and other proceedings related to any injury to or death of a person or damage to or loss of property, infringement of rights or any other loss or damages whatsoever arising directly or indirectly from any willful or negligent act, omission or delay on the part of the Corporation, the Corporation's directors, officers, employees, contractors, agents or Third Party Contractors, in carrying out a project or as a result of the project, except to the extent that the injury, loss or damage has been caused by the City, Province of Ontario and/or Government of Canada or their respective officers, employees or agents.

The Corporation requires all Eligible Recipients to indemnify the Corporation from and against liability on the same basis outlined above.

The Corporation requires most third party contractors to indemnify each level of government and the Corporation, its officers, employees and agents against all claims, liabilities and demands with respect to any injury to persons (including death), damage to, loss or destruction of property or infringement of rights caused by or arising directly from:

- (i) the breach of any term or condition of the contract by the third party contractor or its officers, employees or agents; or
 - (ii) any omission or any willful or negligent act of the third party contractor or its officers, employees or agents in relation to the applicable project.
- (b) Under the Delivery Agreement with each Eligible Recipient respectively, the Corporation provides an indemnity to the Eligible Recipient and its respective officers, employees and agents, from and against any claims with respect to direct loss arising from:
- (i) any breach by the Corporation of the Delivery Agreement or documents or certificates given pursuant to the Agreement, or
 - (ii) any negligent or willful acts or omissions of the Corporation, its officers, directors, employees or agents, in relation to the project.

Management attempts to limit the Corporation's exposure under these indemnifications through the purchase of directors and officers insurance, the allocation of risk to Eligible Recipients and contractors (outlined above) and through enforcing the Corporation's and Eligible Recipients' policies and procedures, as well as intense oversight where appropriate.

- (c) The Corporation has entered into a number of Development Agreements with third party builders with respect to lands located in the West Don Lands and East Bayfront. Under these agreements, the Corporation has provided the builders certain milestone representations based on specific Corporation development obligations. The representations primarily relate to schedule delays. The maximum potential future liability related to these representations is \$7.5 million under one development agreement with one builder and although under the other development agreements the amounts are not determinable, they are limited to the amount up to the respective builder's carrying costs and/or out of pocket expenses incurred on the development. No amount for these representations has been accrued in these financial statements. Management attempts to limit the Corporation's potential exposure under these guarantees through appropriate schedule, cost and scope management practices.
- (d) The Corporation has a municipal access agreement with the City of Toronto for the ongoing maintenance and potential removal of district energy pipes in West Don Lands. Management estimates the maximum potential liability to be \$1,600,000. These costs are currently unfunded.

22. Comparatives

Certain comparative amounts have been reclassified to conform with the current year's method of presentation.

Toronto Waterfront Revitalization Corporation

Notes to the financial statements

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23 Prior Period Adjustment

During the year, management determined that the Portland Slip Water's Edge Promenade which was transferred to the City of Toronto in fiscal year 2014/15 had not been reflected in the Corporation's financial statements. The correction of this error has been accounted for retroactively and had the following effect:

	March 31, 2019	March 31, 2018
	\$	\$
Net assets, beginning of the year as previously stated	431,975,945	396,117,151
Decrease in assets under development	(2,814,669)	(2,814,669)
Net assets, beginning of the year as restated	429,161,276	393,302,482
Assets under development, beginning of the year as previously stated	346,825,441	300,135,354
Decrease in assets under development	(2,814,669)	(2,814,669)
Assets under development, beginning of the year as restated	344,010,772	297,320,685