



Organization: Waterfront Toronto
Position Description: Senior Legal Counsel Transactions
Term: 13-month Contract (Maternity Leave Coverage)
Location: Toronto, Ontario, Canada
Reporting to: General Counsel

The Organization: Waterfront Toronto

Waterfront Toronto was established by the Government of Canada, the Province of Ontario and the City of Toronto in 2001 to oversee and lead the renewal of the city's waterfront. Our mandate is to deliver a revitalized waterfront that brings together the most innovative approaches to sustainable urban development, excellence in urban design, real estate development, and leading technology infrastructure. Working with the community, and with public and private-sector partners, Waterfront Toronto creates complete neighbourhoods anchored by parks and public spaces, and diverse, sustainable, mixed-use communities that offer a high quality of life for residents, employees, and visitors alike. We are transforming the waterfront for the use and enjoyment of the people of Toronto, Ontario and Canada, to foster economic growth and to redefine how the city, province and country are perceived by the world.

The Opportunity: Senior Legal Counsel Transactions

Waterfront Toronto is seeking a **Senior Legal Counsel Transactions** on a contract basis. The role will support Waterfront Toronto's ambitious plans for the revitalization of the eastern Toronto waterfront with processes, technologies, plans and developments that will move toward a low carbon footprint and the development of complete live, work and play communities that will attract the jobs and people for the economy of tomorrow. The Senior Legal Counsel Transactions will provide legal and strategic advice, engage in negotiations with external parties, prepare legal documentation for the Corporation and manage and instruct the work of external counsel, on matters of medium to high complexity.

Reporting to the General Counsel, the Senior Legal Counsel Transactions will provide support for Waterfront Toronto's development communities, which include Bayside, Dockside, the West Don Lands and currently the most active, Quayside. Quayside is a multi-phase project that will aim to create a globally-significant, low carbon footprint, mixed-use community on the waterfront. The development of the Quayside community will serve as a national and global model to encourage market transformation towards climate-positive city building.

Key Responsibilities:

- Interpret, advise on and carry out legal requirements of major real estate development and infrastructure projects, as well as oversee day-to-day legal issues.
- Prepare and negotiate legal agreements with private sector partners, government stakeholders and landowners, such as development agreements, agreements of purchase and sale, leases and licenses.
- Demonstrate the ability to lead the legal work of large, complex, urban, multi-phased, mixed-use projects from concept through closing and construction.

- Apply knowledge of and experience in all areas of law relating to major commercial real estate development projects (including real estate finance). Exposure to brownfield development law, municipal law, environmental law, construction law and alternate project finance will also be a benefit.
- Negotiate and partner with the private sector, including private landowners.
- Understand the role of governments, particularly municipal government, in order to work effectively with public sector stakeholders in transactions.
- Collaborate with and incorporate the input of multi-party stakeholders including development partners, governments and the public.
- Work cooperatively with other members of the in house legal group and the other functional teams within the organization.

Qualifications and Skills:

- Proven track record in all aspects of real estate development
- Bachelor of Laws Degree
- License, in good standing, to practice law in Ontario
- At least 10 years leadership experience in complex, multi-stakeholder real estate transactions, ideally from both within the private and public sectors

Salary: We offer a competitive salary.

Other Considerations:

During this time, Waterfront Toronto is operating in a hybrid work environment with employees currently required to work at least two days per week in the office for collaboration and engagement, with the option to work remotely for the remainder of the week. In addition, Waterfront Toronto has a mandatory COVID-19 vaccination policy that requires all staff and visitors to the office, including prospective new employees, be fully vaccinated by a Health Canada approved COVID-19 vaccine. Individuals with valid medical or other human rights-based exemption will be considered for appropriate accommodation within the policy.

Application Process:

Candidates should email their resume and cover letter, together in one (1) PDF document to: careers@waterfrontoronto.ca, quoting File #22-15, no later than **June 2, 2022**.

Waterfront Toronto is committed to representing the diversity of the City of Toronto on our team by fostering a positive and progressive workforce. We will provide equitable treatment and accommodation to ensure barrier-free employment. We are also committed to providing accommodations for applicants with disabilities. If you require a specific accommodation because of a disability or a medical need, please let us know so that, subject to measures constituting undue hardship, the appropriate accommodations can be in place throughout the selection process. No telephone inquiries please. We thank all applicants, however, only those selected for an interview will be contacted.